

WHEDA Tax Credits

# **Project Name and Location**

Project Name: Address: City: Census Tract:		County:	Zip:		
Is project in a Qualifie	ed Census 1	Tract?			
Does a community re	vitalization	plan exist?			
Political Jurisdiction:					]
Jurisdiction CEO Na	me: First:	Last:		Title:	
Jurisdiction Address:					
Jurisdiction City:				Zip:	
Jurisdiction Phone:			E-Mail		

# **Project Description**

Project Type:*	ew Construction Rehab Adaptive Reuse
lf yes, list name o	f project and WHEDA application number:
Is this a credit applica	tion for a property that has completed its LIHTC compliance period?
If yes, list name o	f project and WHEDA application number:
Will this project be uti	lizing federal assistance?
	eiving project based federal rental assistance?
If yes, provide the	
	and number of units:
RD/Rental A	ssistance - number of units:
Section 221	(d)(3) BMIR - number of units:
Section 236	- number of units:
Section 8 Re	ent Supplemental or Rental Assistance Payment - number of units:
Section 8 H	lousing Assistance Payment Contract - number of units:
Other - numb	ber of units:
Is HUD approval	for transfer of physical asset required?
	or transfer of physical asset required?
Is WHEDA appro	oval for transfer of physical asset required?
Targeting of units	
Family - number	of units: RCAC - number of units:
Elderly - number	
Homeless - numb	
Credit Request	
Guidance on Set-Asi	de Selection le: Please see requirements in <u>Appendix B</u> . See description in the QAP.
	See description in the QAP.
	ng Set-Aside: See description in the QAP. Aside: Limited to preservation of existing housing developments subsidized with federal assistance as defined in the QAP.
Fieselvalion Sel-	
Set Aside:	
	plied for: 🗖 4% 🗖 9%
Federal financing?	Type of federal financing
Disaster Credits:	
Minimum Set-Aside	Requirements (Select only one):
	ne rental residential units in this project will be rent-restricted and occupied by individuals whose income is 50% or less of area median income as adjusted by shed annually by HUD.
	ne rental residential units in this project will be rent-restricted and occupied by individuals whose income is 60% or less of area median income as adjusted by hed annually by HUD.
Project Description	
Apartment Type:	Elevator Building - number of stories:
	Row house/town house
	Detached single-family Other:
Construction Type:*	Slab on grade Partial Basement
	Crawl space Full Basement
	had had

Ownership Type:\*

# Rental

Rental Targeted For Eventual Resident Ownership A plan must be submitted incorporating an exit strategy including how units will be marketed and sold to the eventual resident owner as well as detailing the provision of services including home ownership education, training and down payment assistance.

## **Applicant Information**

Primary Applicant/Dev	eloper
Name:	
Address:	
City:	State: Zip:
Primary Contact:	First: Last: Title:
Telephone:	
Alt Phone:	
Fax:	
Email Address:	

Is there a Co-Applicant?

Note: Co-Developer must sign the application. Co-Developer is expected to own an interest in the controlling entity (managing member or general partner) for the project, materially participate in the development of the project, and make financial guarantees to the investor. If these test are not met, the entity should be listed as "consultant" under Project Team.

#### Co-Applicant/Developer

	Name:	
	Address:	
	City:	State: Zip:
	Primary Contact:	First: Last: Title:
	Telephone:	
	Alt Phone:	
	Fax:	
	Email Address:	
Add	tional Information	
	Do any unsatisfied ju	udgements exist against the applicant(s)/developer(s), its principals, or any related party?
	Has any party related 7 years?	d to this application been party to any litigation, including real estate foreclosure or bankruptcy within the past
	Do any environmenta	al issues or administrative proceedings exist that would adversely affect the ability to timely proceed?
		nswer to any of the three previous questions was yes). additional documentation

# **Site Description**

Total Site Acreage: Total Buildable Acreage:
If buildable acreage is less than total acreage, please explain:
Identify utilities and services currently available (and with adequate capacity) for this site:
Storm Sewer Water Sanitary Sewer Electric Gas
Is the demolition of any buildings required or planned?
If yes, please describe:
Are existing buildings on the site currently occupied?
If yes:
(a) Briefly describe the situation:
(b) Will tenant displacement be temporary?
(c) Will tenant displacement be permanent?
Describe relocation plan and assistance:
Legal Description of Property:

# Site Control

ecify the relationship:				
er have fee simple ownership of				
er have fee simple ownership of				
er have fee simple ownership of				
er have fee simple ownership of				
er have fee simple ownership of				
er have fee simple ownership of				
	the property (site/buildings)?			
vide:				
Date:	Purchase Price:			
and a summer of sumbration shates of th				
	ne option/contract to purchase	e:		
Estimated Schedule				
building is to be placed in service	e:			
building is to be placed in service	e:			
0				
use or Rehabilitation Projects	Only			
ation expenditures allocable to lo	w-income units:			
building basis:				
f Existing Buildings (Adaptivo	Pouso or Pohabilitation P	rojocte Only)		
• •	control for the development?			
S				
	Expiration Date	Number of	Acquistion Cost	
s Type of Control	Document	Units	of Building	
	Date:	Date: Purchase Price: er the current expiration date of the option/contract to purchase er Purchase Price: Estimated Schedule building is to be placed in service: building is to be placed in service: use or Rehabilitation Projects Only tion expenditures allocable to low-income units: building basis: f Existing Buildings (Adaptive Re-use or Rehabilitation P y buildings will be acquired for the development? the buildings currently under site control for the development? Expiration Date of Control	Date:       Purchase Price:         er the current expiration date of the option/contract to purchase:         er Purchase Price:         Estimated Schedule         building is to be placed in service:         building is to be placed in service:         use or Rehabilitation Projects Only         tion expenditures allocable to low-income units:         building basis:         f Existing Buildings (Adaptive Re-use or Rehabilitation Projects Only)         y buildings will be acquired for the development?         the buildings currently under site control for the development?         Expiration Date         of Control       Number of	Date:       Purchase Price:         er the current expiration date of the option/contract to purchase:

## Zoning

Present zoning classification of the site:

Is mutifamily use permitted?

Are variances, special or conditional use permits or any other item requiring a public hearing needed to develop this proposal?

If yes, have the hearings been completed and permits been obtained?

If yes, specify permit or variance required and date obtained. If no, describe permits/variances required and schedule for obtaining them:

Are there any existing conditions of historical significance located on the project site that will require Wisconsin State Historical Society office review?

Are there any existing conditions of environmental significance located on the project site?

If yes, describe below:

# **Ownership Entity**

Owner Name:		
C/O:		
Address:		
City:	State: Zip:	
Federal Tax ID Number of O	Ownership Entity:	
Entity Type:		
Entity Status:		
Ownership Contact Person:	First Name: Last Name:	

List all general partners, members, and principals. Specify nonprofit, corporate, general partners, or members. Click [Add] to add additional partners, members, and principals.

Entity/Princip Name: First Name:	Entity/Principal • Function:
Address:	
City:	State:     Zip:
Phone:	Fax:
EMail:	Nonprofit: TaxID
Ownership Percentage:	

# Project Team

Provide contact information for development to	am members below:
Management Agent Identity of Interest?	
Company:	
Address:	
City:	State: Zip: Zip:
Phone	Email:
Contact Name: First:	Last:
Is there a Consultant/Application Preparer?	
Consultant/Application Preparer (if differen	t from developer)
Company:	
Address:	
City:	State: Zip:
Phone	Email:
	Last
Contact Name: First:	
General Contractor Identity of Interest?	
Company: Address:	
	Cintor 7
City:	State: Zip:
Phone	Email:
Contact Name: First:	Last:
Equity Investor/Syndicator 🔲 Identity of Int	erest
Percentage of Interest:	
Company:	
Address:	
City:	State: Zip:
Phone	Email:
Contact Name: First: Last:	
Is there a Design Architect?	
Design Architect  Identity of Interest?	
Company:	
Address:	
City:	State: Zip:
Phone	Email:
Contact Name: First:	Last:
Is there a Supervisory Architect?	
Supervisory Architect Identity of Interes	·
Company:	
Address:	
City:	State: Zip:
Phone	Email:
Contact Name: First:	Last.
Attorney 🔲 Identity of Interest	
Company:	
Address:	
City:	State: Zip:
Phone	Email:
Contact Name: First:	

# **Project and Unit Amenities**

Please provide a detailed des	scription of the proposed project:		1	
			1	
Site Amenities (check all that	apply):			
Community Bldg - Sq F	t: Community Room - S	Sq Ft:		
Garages	Number: Rent			
Surface Parking	Number: Rent			
Underground Parking	Number: Rent			
_	-	-	-	-
Laundry Rm	Screened Porch	Resident Computer Center	_	Reading Rm/Library
Game/Craft Rm	Exercise Rm	Media Center Rm	Beauty Salon/Barber	Guest Lodging
Chapel	Picnic Area	Garden Plots	Covered Drive Thru	Pool
Car Care Area	Playground	Onsite Leasing Office	Storage Units	Gazebos
Walking Trails	Security Locked Bldg	Community Dining Rm	Therapeutic Whirlpool Tub	Community Patio
Trash Disposal Chutes	24 Hour On-site Resident Manager			
Description of On-site Service	es and Activities:		1	
Describe Differences in Low-	income & Market-rate Unit Amenities:			
			]	
Interior Apartment Amenities	(check all that apply):			
Range/Oven Range	ge Hood 🔽 Dishwasher 🗖 Disposal	Refrigerator	erior Storage	
Washer/Dryer	D Hookups Pantry Ceiling fa	ns 🔲 Walk-in closets 🔲 Drap	es	
Mini-blinds	o/Balcony Microwave Sunroom	s Front Porches		
Flooring: Carpet	nyl 🔽 Wood 🔲 Ceramic Tile 🔲 Othe	er		
Heating/Cooling: Gas H	eat Heat Pump	Electric Heat	Window A/C A/C Sleeve	

# Unit Mix

Low Income Unit Low income rents applicable to the	s shall be the lo	ower of market r	ents as deter	mined by the I	narket study, prop	osed LIH	C set-as	side rents, or	the current H	AP/RAP or other subsidy	program rents
Тур		# BRs	Net Sq.Ft.	Total # Units	CMI%	Home Units	Mgr Units	Monthly Rent	Utility Allowance	**Total Housing Exp.	Rent Limit
	<u> </u>	# Bito									
		_	_		vill use National No	on-Metrop	olitan Re	nt Limits		Extend Rent Limit	
Utilities inclu	ded in rents:	Water/Sewe	Electric	Gas	Other						
Manager Units t	reated as com	nmon space		Total	Monthly						
Туре	# BRs	Net Sq.Ft.		# Units	Rent						
Utilities included	d in rents:	Water/Sewer	Electric	Gas 🔽 Othe	r						
Market Rate Uni	ts										
Туре	# BRs	Net Sq.Ft.		Total # Units	Monthly Rent						
Utilities included	d in rents: 🗖 V	Vater/Sewer	Electric 🗖 G	ias 🔽 Other							
Statistics		All	Home	e Manag	ger Gross N	Aonthly					
		Units	Units								
Low Incom	e 30%	CMI	0	0	0	(	ล				
	40%		0	0	0	(	_				
	40 % 50%		0	0	0	(					
	50 % 60%		0	0	0	(					
Low Incom	e Totals						-				
Common S					<b>I</b> I		4				
	Manager L	Inits	0		0	(	)				
Market Rat	e		0			(	)				
Totals			0	0	0	(	)				
Proposed numbe	er of residentia	l buildings:	Maximum	number of st	ories in building(s)	):					
Project Includes:	Elevators	s - Number of E	evators:	7							
		ry Building(s)		-							
		cial Facilities									
	Conter Fa										
Square Footage	Information										
Gross Floor	Square Foota	ge:									
Residential	Sq.Ft. (All Hea	ted Areas):									
Commercia	/Retail Square	Footage:									
Remarks concerr	ning Unit Mix:						-				

## **Funding Sources**

Note on Permanent Rate: WHEDA requires applicants use the following permanent loan interest rate methodology for all LOLA Initial Applications:

A. Competitive Applications: Use WHEDA's Tax Credit Financing rate published on WHEDA.com on the day prior to application submittal.

B. Noncompetitive Applications: Use WHEDA's Tax-Exempt Financing rate published on WHEDA.com the week prior to application submission, with a 30-year amortization.

C. Applicant may use other terms if a term-specific, executed financing commitment accompanies the Application.

		1	1	1		
Source	Amount	Non- Amortizing*	Rate (%)	Term (Years)	Amort. Period (Years)	Annual Debt Service
Permanent Loan - Lender Name:						
Subordinate Loan - Lender Name:						
Subordinate Loan - Lender Name:						
Tax Exempt Loan - Bond Issuer						
Tax Exempt Loan - Bond Issuer						
AHP Loan						
Home Loan						
Home Grant						
CDBG Grant						
WHEDA Foundation Grant						
Other - Specify Grantor:						
Other - Specify Grantor:						
Other - Specify Grantor:						
Tax Credit Equity	0		1			
Historic Tax Credit Equity						
Deferred Developer Fees						
Owner Investment						
Other - Specify:						
Total Sources		1				

Construction Financing									
Source of Funds	Amount	Rate	Term (monthly)						
Construction Loan - Lender name									
Bridge Loan - Lender name									
Tax Credit Equity									
Total:									

"Non-amortizing" indicates that the loan does not have a fixed annual debt service (i.e., the loan is subject to available cash flow). Do not check the Non-Amortizing box if this is "must pay" debt service.

Estimated pricing on sale of Federal Tax Credits:

Remarks concerning Project Funding Sources: (Please be sure to include the name of the funding source(s))

# Project Costs and Credit Calculation

Cost Element	ESTIMATED TOTAL COST	Eligible I 30% PV	70% PV
A. Purchase Buildings and Land			
Land			
Purchase of Buildings			
Demolition			
Other Buildings and Land			
SUBTOTAL: Purchase Buildings and Land B. Site Work	0	0	0
Site Work			
Off Site Work			
Landscaping			
Other Site Work			
SUBTOTAL: Site Work	0	0	0
C. New Construction/Rehabilitation			
Construction of New Buildings			
Rehabilitation			
Accessory Buildings (Garage, storage, etc)			
Personal Property			
General Requirements			
Contractor Overhead Contractor Profit			
Contractor Profit Construction Supervision			
Other New Construction/Rehabilitation			
SUBTOTAL: New Construction/Rehabilitation	0	0	0
D. Contingency	5	0	0
Construction Contingency			
Other Contingency			
SUBTOTAL: Contingency	0	0	0
Construction Cost Subtotal	0	0	0
E. Architectural and Engineering			
Architect's Fee - Design			
Architect's Fee - Inspection/Supervision			
Engineering Costs			
Other Achitectural and Engineering	-		
SUBTOTAL: Architectural and Engineering F. Interim/Construction Costs	0	0	0
Construction Insurance			
Construction Loan Interest			
Construction Loan Origination Fee - Non WHEDA			
Construction Loan Origination Fee - WHEDA			
Construction Loan Credit Enhancement/LOC			
Construction Period Real Estate Taxes			
Water, Sewer and Impact Fees			
Other Interim/Construction Costs			
SUBTOTAL: Interim/Construction Costs	0	0	0
G. Financing Fees and Expenses			
Cost of Bond Issuance Permanent Loan Origination Fee - Non WHEDA			
Permanent Loan Origination Fee - Non WHEDA Permanent Loan Origination Fee - WHEDA			
Permanent Loan Credit Enhancement			
Other Financing Fees and Expenses			
SUBTOTAL: Financing Fees and Expenses	0	0	0
H. Miscellaneous Costs		<u> </u>	0
Property Appraisal			
Market Study			
Environmental Report			
Survey			
Rent-Up Marketing			
Tax Credit Application Fees			
Tax Credit Compliance Fee			
Tax Credit Allocation Fee			
Cost Certification/Accounting Fees			
Title and Recording			
Permanent Relocation Expenses			

Capital Needs Assessment Report			
Legal Fees - Miscellaneous			
Legal Fees - Real Estate			
Other Miscellanous Costs			
SUBTOTAL: Soft Costs	0	0	0
I. Syndication Costs	-	-	-
Bridge Loan Fees and Expenses			
Organizational (Partnership)			
Tax Opinion			
Other Syndication Costs			
SUBTOTAL: Syndication Costs	0		
J. Developer's Fees	0		
Developer's Fee - Received			
Developer's Fee - Deferred			
Developer Overhead			
Consultants			
Other Developer's Fees			
		^	^
SUBTOTAL: Developer's Fees K. Reserves	0	0	0
Rent-Up Reserve			
Operating Reserve			
Replacement Reserve			
Capital Needs Reserve Debt Service Reserve			l
Escrows			
Other Reserves			
SUBTOTAL: Reserves	0		
Intermediate Costs	0	0	0
Total Development Costs	0	0	0
Less Federal Financing			
Less Nonqualified Nonrecourse Financing			
Less Historic Tax Credit Residential			
Less			
Other			
Total Eligible Basis		0	0
Adjustment for QCT			
Deduction from QCT Adjustment			
DDA/HFA Boost			
Deduction from DDA/HFA Boost			
Applicable Fraction		0%	0%
Total Qualified Basis		0	0
Tax Credit Percentage Rate		0%	0%
Federal Tax Credits at Estimated Rate		0,0	0,0
Total Federal Tax Credits at Estimated Rate	0	0	
Previous Year's Allocation	0		
Federal Tax Credits Requested	0		
Toucial Las Cieurs Requesteu	0		
Credit Calculation Using Equity Gap			
Total Project Costs	0		
Less:			
Loans			
Grants			
Historic Rehab Credits			
Other			
Total Sources of Funds	0		
Total Equity Gap	0		
Minimum Credit Value			
Investor Ownership %	0%		
Tax Credit Allowed by Equity Gap Calculation	0,0		
Credit Calculated by:			
Eligible Basis Calculation	0		
Equity Gap Calculation	0		
Other Adjustment*			
Credit Amount	0		<u> </u>
Disaster Credit Amount			
Per-Capita Credit Amount			

\* Other Adjustment - Developments may be subject to a reduction in credit by the equity gap calculation.

- Architectural fees in eligible basis (including both design and supervision) are limited to \$3,000 per unit (\$3,500 per unit for historic rehabilitation).
   Budgeted construction contingency, based on the subtotal of new construction/ rehabilitation, and should be at a minimum 5% for new construction and 10% for adaptive reuse or acquisition rehab type projects. A weighted average should be used for projects with both new construction and adaptive reuse or acquisition rehab type projects. 3.Construction supervision, consultant fees, developer fees and developer overhead are limited to a combined 15% of total development costs for new developments with 24 units or less and to 12% for those with more than 24 units. Those same fees are subject to greater restrictions for the acquisition portion of acquisition/rehab projects. See Developer Fee Policy.
- 4. If the construction lender and permanent lender are same entity, the construction loan origination fee is not allowed in eligible basis. 5. Applications that contain an identity of interest between the buyer and seller of real estate or between the developer, owner and general contractor should refer to

Appendix Q for guidance on allowable fees. 6.General requirements, contractor overhead and contractor profit are limited to 14% in aggregate. 7.An amenity for which there will be an additional fee for the resident (parking, for example) must have its corresponding capital cost excluded from Eligible Basis on the Credit Calculation page, and on the project's Cost Certification. For those applications in which the costs of underground parking are removed from eligible basis, a minimum of \$7,500 per underground space should be removed from eligible basis. Use minimum \$2,000 per space for above ground covered parking. See Instructions for calculation methodology.

# Projected Operating Costs

Project Operations (Year One) I. Rent Expense	
Conventions and Meetings	
Management Consultants	
Advertising/Marketing Expense	
Subtotal: Rent Expense	
II. Administrative Expenses	
Office Salaries	
Office Expenses	
Office or Model Apartment Rent	
Management Fee - Residential Rents	
Management Fee - Commercial Rents	
Management Fee - Misc Income	
Manager/Superintendent Salaries	
Administrative Rent-free Unit	
Legal Expenses - Project Only	
Auditing Expenses - Project Only	
Bookkeeping Fees/Accounting Services	
Bad Debt Expense	
Misc Administrative Expenses	
Subtotal: Administrative Expenses	
III. Utilities Expenses	
Fuel Oil	
Electricity (Light & Misc. Power)	
Water	
Gas	
Sewer	
Owner-paid unit amenities	
Subtotal: Utilities Expenses	
IV. Operating & Maintenance Expenses	
Payroll	
Supplies	
Contracts	
Operating and Maintenance Rent Free Unit	
Garbage and Trash Removal	
Security Payroll/Contract (incl taxes and benefits)	
Security Rent Free Unit	
Heating/Cooling Repairs & Maintenance	
Snow Removal	
Vehicle/Maintenance Equipment Operation & Repairs	
Miscellaneous Operating & Maintenance Expense	
Subtotal: Operating	
V. Taxes and Insurance Real Estate & Personal Property Taxes	
Payroll Taxes - Project Share	
Property and Liability Insurance (Hazard)	
Fidelity Bond Insurance	
Marking on a Company of a star	
Workmen's Compensation	
Health Insurance and Other Employee Benefits	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary Housekeeping Supply	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary Housekeeping Supply Other Housekeeping	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary Housekeeping Supply Other Housekeeping Housekeeping Purchased Serv	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary Housekeeping Supply Other Housekeeping Housekeeping Purchased Serv Medical Supplies	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary Housekeeping Supply Other Housekeeping Housekeeping Purchased Serv Medical Supplies Medical Purchased Serv	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary Housekeeping Supply Other Housekeeping Housekeeping Purchased Serv Medical Supplies Medical Purchased Serv Laundry/Linen	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary Housekeeping Supply Other Housekeeping Housekeeping Purchased Serv Medical Supplies Medical Purchased Serv Laundry/Linen Laundry Salaries	
Health Insurance and Other Employee Benefits Misc Taxes, Licenses, Permits, and Insurance Subtotal: Taxes and Insurance VI. Total Service Expense Dietary Salaries Dietary Purchased Serv Food Registered Nurse Salary Housekeeping Salary Housekeeping Supply Other Housekeeping Housekeeping Purchased Serv Medical Supplies Medical Purchased Serv Laundry/Linen	

i da se	
Medical Records Supply	
Med Records Purchased Srv	
Recreation/Rehab	
Activities Supplies	
Activities Purchased Serv	
Rehab Salaries	
Rehab Supplies	
Rehab Purchased Serv	
Other Support Serv	
Subtotal: Service Expense	0
Tax Credit Monitoring Fees	
Annual Replacement Reserves	
Total Operating Expenses	0
Total Units	
Per Unit Per Month	

Remarks concerning Projected Operating Costs:

## **Projected Cash Flow**

### Year One

Inflation Rate	
Income Inflation Rate	0%
Expense Inflation Rate	0%
Operating Income	
Gross rental income (from Unit Mix - Total Monthly Rent)	
Parking	
Stores and Commercial	
Laundry and Vending	
Other (specify):	
Other	
Total Gross Income Potential at 100% Occupancy	0
7% Vacancy Allowance	0
NET RENTAL/OTHER INCOME	0
TOTAL OPERATING EXPENSES (from Projected Operating Costs)	
NET OPERATING INCOME	0
DEBT SERVICE (from Funding Sources Loans)	
NET CASH FLOW	0
DEBT COVERAGE RATIO (Minimum of 1.175)	

Include and calculate other estimated non-rental income sources below:

## **20-Year Cash Flow**

Year	1	2	3	4	5	6	7	8	9	10
Net Rental/Other Income		1	0	0	0	0	0	0	0	
Total Operating Expenses										
Debt Service										
Net Cash Flow										
Debt Coverage Ratio										
Year	11	12	13	14	15	16	17	18	19	20
Net Rental/Other Income Total Operating Expenses										
Debt Service										
Net Cash Flow										
Debt Coverage Ratio										

Developments should maintain Debt Coverage Ratio of minimum 1.15 through year 15.

#### **Calculations:**

- "Debt Service" is the sum of "regular/amortized loan debt service + non-amortizing annual service" as entered by user from Funding Sources section.
   "Net Cash Flow" is "Net Rental/Other Income" minus "Total Operating Expenses" minus "Debt Service".
   "Debt Coverage Ratio" is ("Net Rental/Other Income" minus "Total Operating Expenses") divided by "Debt Service".

# **Financial Feasibility Threshold Test**

WHEDA will evaluate the financial feasibility of all LIHTC Applications. Feasibility is determined by taking into account a variety of factors including: projected operating expenses, replacement reserves, rents and other income, vacancy assumptions, debt service and expected equity proceeds.

Developments submitted with operating expenses, operating reserves, replacement reserves and/or a debt coverage ratio outside the prescribed ranges, without documentation, will be considered infeasible.

	Value outside of expected range please enter explanation.	Note:
PUPM Operating Expenses & Replacement Reserves	\$0.00	Per Unit Per Month Note
Expected Range: Elderly - \$365 to \$450 Expected Range: Family/Other - \$400 to \$500 Expected Range: Single Family Homes/Duplex - \$45	0 to \$525	
	Value outside of expected range please enter explanation.	Note:
Debt Coverage Ratio: Primary "Must Pay" Debt	0.000	Debt Ratio Note
Expected Range: 1.175 to 1.40 Expected Range for Tax-Exempt Applications: 1.10 t Expected Range for Supportive Housing and/or Elde Service Income helps support Net Cash Flow: 1.20 to	rly Assisted Living if any	
	Value outside of expected range please enter explanation.	Note:
Operating Reserve	·	Operating Reserve Note
Expected Value: 6.0 months or more		
	Value outside of expected range please enter explanation.	Note:
Annual Per-Unit Replacement Reserves		Annual Reserves Note
Expected Value: New Construction, Elderly - \$250 of Expected Value: New Construction, Family - \$300 of Expected Value: Acquisition/Rehab - \$300 or more Expected Value: Single Family Homes/Duplex - \$400	or more	
WHEDA reserves the right to reject competitive application noncompetitive applications) OR reduce Credit requests/al initial debt service coverage exceeding 1.40.		
WHEDA reserves the right to reduce Credit requests or all of Credit will be based on WHEDA's evaluation of debt and		
Special Instructions on all Supportive Housing or Elder Applicant MUST provide along with the application:	rly Assisted Living Development	s:
1. separate proforma detailing the service expenses	and income of the project, and	

2. supporting documentation describing the assumptions used for service pricing, service expenses and service demand by the residents.

Remarks concerning Financial Feasibility Test:

## Instructions/Scoring Summary

#### 2015 SELF-SCORING EXHIBIT

Calculate Applicant Scores for your development on this Exhibit. You must proactively choose or decline participation in each scoring category. Points will not be awarded if not requested, or if the required documentation for a category is not submitted, is insufficient, or is in an unacceptable form. Applicants must commit via written agreements to actions supporting points awarded in scoring categories. Once a development has executed a Reservation of Credit, no changes to the development score will be allowed.

WHEDA will determine final point scores after reviewing information provided by applicant. If two or more applicants receive the same score, the application with the highest percentage of units set aside at 30% and 40% of county median income will be ranked the highest. A secondary tiebreaker, if needed, will rank applications by lowest cost per unit.

All developments must score at least 130 points to be eligible for Credit. Points ending in a fraction will be rounded down. WHEDA reserves the right to change this threshold as it deems appropriate.

Unless otherwise noted, for scattered site developments, two-thirds of the sites must meet the scoring category criteria to receive points.

Scoring Categories	2015 Points	Applicant Score
1. Lower-Income Areas	5	0
2. Energy Efficiency and Sustainability	43	0
3. Community Notification and Support	8	0
4. Mixed-Income Incentive	15	0
5. Serves Large Families	8	0
6. Serves Lowest-Income Residents	80	0
7. Integrated Supportive Housing	20	0
8. Elderly Assisted Living	18	0
9. Rehab/Neighborhood Stabilization	30	0
10. Universal Design	23	0
11. Financial Participation	25	0
12. Ownership Characteristics	6	0
13. Eventual Resident Ownership	3	0
14. Development Team	50	0
15. Readiness to Proceed	15	0
16. Credit Usage	40	0
17. Employment Centers and High Need Areas	20	0
Scoring Total	409	0

All Appendices and WHEDA forms referenced in scoring categories can be located on WHEDA's website (www.wheda.com)

### 1. Lower-Income Areas

Do you wish to claim points for this scoring category?

#### Eligible Locations:

- 1. Developments located in a qualified census tract (see appropriate appendix Qualified Census Tract (QCT), and in which the development contributes to a community revitalization/redevelopment plan
  - Attach a print out of census tract from American Fact Finder or similar program
    - AND
  - Provide the website location for the community revitalization/redevelopment plan or provide a hard copy of the plan
- 2. Developments on federally designated tribal lands.
  - These applications do not need to submit a community revitalization/redevelopment plan, but must attach a
    map of tribal land showing the project location

Maximum 5 Points Total Points: 0

# 2. Energy Efficiency and Sustainability

Do you wish to claim points for this scoring category?

Points will be awarded to developments which promote long term energy efficiency and sustainability through thoughtful design and development location.

Check Box	Points	Description				
			ireen Built Home	Certification	have been built	t according to the
				Standard ( <u>www.greenbuilthome</u> .		
				intent is required with initial app isconsin Green Built Home cert		
	25	Select the in	ntended WGBH S	Score		1
		Check WGE Box	BH Score		Points	
		Grea	ter than 150		25	
		120 -	- 149		15	
		75 -	119		10	
		Focus on En	ergy Consultatio	on		
	3	Energy staff t evidence that building listed	o review this prop Focus on Energy on the applicatio	Energy stating that the applican losed development for possible ly has conducted a no-cost ener n. site located at: www.focusonen	energy saving gy audit for an	s ideas OR provide
		Strong Linka		Sile localed al. www.locusofien	ergy.com	
		Note: Preser	vation Set-Aside	e projects cannot score points	-	
				nsportation costs.		
		V	Valkscore	Walkscore (for Scattered s	ite)	Points Calculated
	10					
		μ				
				iting www.Walkscore.com and t down to the next whole number		oject address. Multiply
		Walk score b Print the Wall	y 0.10 and round k score webpage		r. h initial applicat	tion. WHEDA will use the
		Walk score b Print the Wall applicant's su For scattered	y 0.10 and round k score webpage lbmitted print-out sites, take the av	down to the next whole number and submit your calculation wit	r. h initial applicat due to applicar	tion. WHEDA will use the
		Walk score b Print the Wall applicant's su	y 0.10 and round k score webpage lbmitted print-out sites, take the av	down to the next whole number and submit your calculation wit unless WHEDA needs to rerun	r. h initial applicat due to applicar	tion. WHEDA will use the
	5	Walk score b Print the Wall applicant's su For scattered Public Trans Points will be regularly sche	y 0.10 and round k score webpage ibmitted print-out sites, take the av portation awarded to deve eduled local bus s	down to the next whole number and submit your calculation wit unless WHEDA needs to rerun	r. h initial applicat due to applicar es. two tenths (0.2 "on call" transp	tion. WHEDA will use the nt error 2) of a mile from a portation programs that

Maximum Points: 43 Total Points: 0

# 3. Community Notification and Support

Do you wish to claim points for this scoring category?

Check Box	Points	Description
	2	Local Notification: Submit a Local Official Notification form executed by a local elected official, or a local non-elected official from the planning department (or local equivalent). This document signifies local notification, and does not represent local approval or support. Applicants should follow local approval processes conditioned by local planning and zoning priorities.
		Maximum 2 points.
# of Support Letters	6	Community Support: Two (2) points for each letter of support from local non-elected municipal officials, local elected public officials other than individuals signing Local Notification Form, local housing-related neighborhood groups, local housing authorities, or major employers. The letter(s) must not be neutral and must clearly demonstrate favorable support. The letter(s) must not be from multiple individuals from the same entity/organization. The letter(s) from major employers must match criteria in the Employment Center and High Need Areas scoring category. The letter(s) must be received by WHEDA no later than the application deadline date. Maximum 6 points.

Maximum Points: 8 Total Points: 0

### 4. Mixed-Income Incentive

Do you wish to claim points for this scoring category?

NOTE:

- Applicants applying in the Supportive Housing Set-Aside are prohibited from scoring points in this category.
- Applicants applying in the Preservation Set-Aside are prohibited from scoring points in this category unless
  designed to accommodate an existing 'over-income' person. Provide documentation with initial application.
- Applicants with scattered site developments should consult with their tax or legal counsel before selecting points in this category. See IRS Code Section 42(g) (7).

Percentage of market-rate units in development. Score 1.00 (one) point for every percentage point of market-rate units in the development as a whole, up to 15 points.

Number of Market Rate Units				
Total Units	1		=	%
Multiplied by 1.00		X 1.00	_	Points

Example - Eight (8) market rate units divided by 60 total units = 13.33%.13.33 x 1.00 = 13.33 rounded down to 13 points.

0

Maximum 15 Points Total Points:

## 5. Serves Large Families

Do you wish to claim points for this scoring category?

NOTE:

- Supportive Housing Set-Aside applications cannot score points in this category.
- Elderly developments cannot score points in this category.
- 1. New construction/adaptive reuse units must
  - be 50% CMI or below AND
  - have ground floor private entrances (include architect's certification with initial application)
- 2. The market study and the LIHTC application must clearly identify the development as "Family" to claim points.

0

Divide the number of three-bedroom (or larger) low-income Family units by total number of low-income units.

Three-Bedroom (or Larger) Low-Income Units Total low-income units



Percentage	Points
5-10%	4
11-15%	6
16-100%	8

Maximum 8 Points Total Points:

### 6. Serves Lowest-Income Residents

Do you wish to claim points for this scoring category?

#### NOTE:

- Points will not be awarded in this category for developments:
  - O applying in the Preservation Set-Aside
  - O for developments with federal operating subsidies
  - O for developments with rental subsidies
  - for developments with federal financing unless they clearly result in the creation of new low-income units
  - O for units with dedicated project-based vouchers or certificates\*

Tax-exempt bond-financed developments are allowed to score points.

\*Developments scoring points in Category 7 or developments applying in the Supportive Housing Set-Aside may use committed project based vouchers or other rental subsidies dedicated to supportive units as "50% CMI equivalents" for the 70 Point calculation below. These units are to be reflected as "60% CMI units" on the Unit Mix page.

WHEDA will award points to developments with a minimum percentage of units reserved for households with incomes at 50% or less of county median income. The market study must show there is a sufficient market for the target population.

A. 70 Point Calculation						
Total Units for Development						
CMI Set-Aside Percentage	Number of Units @ CMI	Percentage of Total, (Must equal or exceed 5%)	Multiply Percent by Factor	Total Points		
50%		<u>%</u>	X 1.00=			
40%		<u>%</u>	X 1.25=			
30% or Lower		<u>%</u>	X 1.50=			

Note to Applicants: The unit mix stated in the Application, and the unit mix for which points are taken above, will be reflected in the eventual Land Use Restriction Agreement for the property.

#### **B. 10 Bonus Points**

NOTE:

- Section 8 Project Based Vouchers or other rental subsidies are not counted in this bonus section.

Check Box	Points	Description
	10	Check here if the application includes 10% or more of the total units set-aside as 30% CMI units (Note: These units must be reflected as 30% CMI units in the Unit Mix page and eventually in the LURA.)

Maximum 80 Points Total Points: 0

### 7. Integrated Supportive Housing

Do you wish to claim points for this scoring category?

- Applicants seeking to develop a senior Residential Care Retirement Complex (RCAC) under Scoring Category 8 cannot score points in this category.
- Supportive Housing Set-Aside applications cannot score points in this category.
- Points will be awarded to developments intending to provide supportive services to veterans, individuals, and to families who may require access to supportive services to maintain housing.
- No more than 25% of units may be targeted to residents with disabilities.

Score .60 point for every percentage point of targeted housing in the development as a whole, up to 15 points. Points are rounded down.

Check Box	Points	Description			
		These points encourage service delivery in an integrated setting (e.g. 25% or less of residents are expected to require services). To secure points in this category the applicant may not apply in the Supportive Housing Set Aside. Development and application must meet below Criteria 1 through 4 AND encourage service delivery in an integrated environment. Score 0.60 point for every percentage of supportive housing in the development as a whole. Maximum of 15 points         Number of Supportive Units       Total Units       Percentage of Supportive Housing       Points			
	5	MOU with a County or Tribal Vete	rans Service Office or a Veteran- s	to address the needs of Veterans. The pecific Service Provider. The MOU mu State Veteran-specific services and res	st describe a referral and

In order to score points in this category the applicant must:

1. Provide any combination of 30% CMI LIHTC units and rental subsidy assistance for the targeted units. If rental subsidies, applicant must submit firm commitments for the targeted number of units.

Example: A 24 unit development with 3 units of either 30% LIHTC units or rental assistance would score 7.0 points.  $(3/24 = 12.5\% \times 0.60 = 7.5)$ . Examples of allowable rental assistance include: Project-based Section 8 HAP or vouchers, operating subsidy, or capitalized operating fund or other rental subsidy assistance provided by a public housing authority or other government entity.

- Provide a signed Appendix S Certification that the owner will cooperate with WI Department of Health Services (WIDHS) to find qualifying residents for the targeted units.
- 3. Score a minimum of 18 points in WHEDA's Universal Design Category. The targeted Supportive Housing units must be among the units receiving universal design elements.

Maximum Points: 20 Total Points: 0

### 8. Elderly Assisted Living

Do you wish to claim points for this scoring category?

#### NOTE:

- Supportive Housing Set-Aside applications cannot score points in this category.
- Applications that score points in category 7 cannot score points in this category.

Points will be awarded to developments intending to provide supportive services to elderly persons in a certified <u>Residential</u> <u>Care Apartment Complex (RCAC)</u>.

In order to score points in this category the applicant must demonstrate to WHEDA's satisfaction the following:

- A. Support Service Provider. Provide to WHEDA documentation indicating experience, mission, and capacity of Service Provider(s) for the target population. Complete and attach a *Relevant Experience and Certification Service Provider* sheet. Note: All Service Providers must demonstrate a minimum of five (5) years experience in the field.
- B. Service Plan. Provide to WHEDA a Service Plan executed by both the applicant and anticipated Service Provider detailing:
  - O How the services will enhance independent living success and promote the dignity of residents
  - O the services that will be offered
  - O how the services will be funded
  - O a marketing plan to insure the target population can be attracted to the development
  - O how residents will be connected with a service provider if services are not provided by the owner
- C. Design Features. Include with initial application architect's certification this development will be built according to the requirements for State RCAC certification.
- D. Market Demand. The market study submitted must specifically support a sufficient market for and demand by the target population. WHEDA's Market Study Guidelines for RCACs must be followed.
- E. County agency and/or Care Management Organization Support. Provide to WHEDA a letter of support from the appropriate county agency or Managed Care Organization (in Family Care counties) where the development will be located indicating that:
  - O the proposed development and the Service Plan has been reviewed
  - O the agency or organization feels there is a need is for the RCAC, and that the housing and service plan is consistent with State or local plans and policies
  - O the agency or organization currently provides or will provide funding for services to residents that meet its eligibility criteria
  - O the agency or organization does (or does not) have experience with the proposed service provider and, if it does have experience with the service provider, a description of that experience.
- F. Licensed CBRFs and Adult Family Homes are not eligible for credit.

Check Box	Points	Description
		Check the box if the development and application meets all of the above criteria and intends to offer supportive services to the elderly in a certified RCAC in at least 50% of the total development units.

Maximum Points: 18 Total Points: 0

### 9. Rehab/Neighborhood Stabilization

Do you wish to claim points for this scoring category?

NOTE:

- Projects scoring points in this category cannot score points in Category 16.
- Supportive Housing Set-Aside applications cannot score points in this category.

Points will be awarded to applications which propose acquisition and rehab of existing single family, duplex or four-plex housing as part of a targeted, city-supported plan to stabilize neighborhoods due to vacant properties and/or foreclosure, or existing tribal housing.

#### Requirements:

- City or tribal support letter including 1) description of overall neighborhood plan, 2) details of financial support and 3) support for proposed property clustering.
- Minimum 24 units.
- Minimum \$25,000 per unit of hard cost rehab.
- New Construction allowed only if building(s) will be demolished or have been demolished in the past 24 months and is replacing like housing (no additional units). Such new construction is limited to 50% of total units
- An application's aggregate occupied units shall be automatically assumed by WHEDA to have a maximum 85% applicable fraction (i.e. assumed to have 15% over-income households) unless the applicant provides rent rolls, certifications, or other information sufficient for WHEDA to determine that a higher applicable fraction will not result in the displacement of current residents. Aggregate un-occupied units may be assumed to be 100% income qualifying.
- Applications must demonstrate a year one proforma rent increase of no more than five percent (5%) for any occupied rental units. Provide current rent schedule and explanation.
- Must show property clustering no greater than one-half (1/2) mile radius for non-tribal locations. Proposed clustering
  must be supported by city letter.
- Must show financial support minimum 5% of total development cost by the local government and/or private institutions or foundations.
- Unit mix may include single family homes, duplexes, tri-plexes or four-plexes but not less than 50% of the total units must be single family homes
- Application operating expenses must reflect annual replacement reserve deposit of \$400/unit minimum.

Reminder: Applicants should provide a plan addressing any proposed temporary relocation or any proposed permanent relocation of residents. The plan should meet the standards established by the federal Uniform Relocation Act (URA). WHEDA prohibits permanent displacement of residents, including those whose incomes are known to, or are estimated to, exceed tax credit maximums. WHEDA may require the reduction of applicable fractions in tax credit awards to avoid displacement of existing residents.

Maximum 30 Points Total Points:

## **10. Universal Design**

Do you wish to claim points for this scoring category?

All items must be specified and certified to by an architect and attached to the initial application. Incorporated items must meet current code(s) in force for the year of the LIHTC application, complying with all Federal, State, Local and Municipal laws, codes, rules, ordinances, and regulations as they relate to the specific project.

The current building code for the State of Wisconsin is the 2009 International Building Code and the referenced standard for accessibility is ICC/ANSI A117.1-2003. References to section numbers within Universal Design are sections numbers from ICC/ANSI A117.1-2003. For complete understanding of the referenced sections, it is strongly recommended that a hard copy of ICC/ANSI A117.1-2003 be purchased from webstore.ansi.org or may be viewed online at no cost at www.publicecodes.cyberregs.com/icc/ansi/2003cc/a117p1/index.htm.

ANSI Intent Statements have been provided to give brief summaries of referenced section numbers but do not replace actual language found in ICC/ANSI A117.1-2003.

#### **Common Area Features**

Check box next to all that apply

Check Box	Points	Feature
		Hand rails: In elderly housing only, install handrails on both sides of common hallways at all wall sections 4'0" or more in length uninterrupted by door or window openings. Handrails shall meet the requirements of Sections 505.4 through 505.9.
	3	- Cottage style, townhouse, duplex, and single family style are not eligible for handrail points.
		ANSI Intent Statement: Referenced sections specify requirements such as installed height, handrail profile, handrail clearances that comply with accessibility standards for commercial building handrails
	3	Automatic Door Openers: Provide automatic door openers at main accessible entrances to all main buildings, including entrances from accessible parking areas, per Section 404.3. <u>ANSI Intent Statement</u> : Doors with automatic openers are intended for individuals with mobility impairments and therefore must be designed to additional accessibility guidelines such as 32" clear opening, maneuvering clearances at either side of door, low profile threshold and control switches located beyond the arc of the door swing.
		Accessible Signage: Provide accessible signage for all common rooms and dwelling unit entries with visual characters per Section 703.2 and Braille characters per Section 703.4. If possible, unit entry signage shall be mounted 60° maximum above the floor to the top of the signage and located on the wall adjacent to the latch side of the door. The accessible signage requirement applies to all dwelling unit entries including units accessed by an exterior entrance such as a townhome.
		<u>ANSI Intent Statement</u> : Accessible signage follows guidelines that permit immediately recognizable information to visually impaired residents and/or visitors. These sections identify standards for text heights, text width, text contrast, sign mounting height and braille guidelines.
		Accessible Public Bathroom: Provide accessible public bathroom adjacent to public gathering area. This common area toilet shall have clearances that meet the requirements of Section 603. <u>ANSI Intent Statement</u> : The public bathroom shall follow accessibility standards for commercial buildings as the bathroom is located in a public area. The bathroom contains accessibility features such as turning space, plumbing fixture clear floor spaces, plumbing fixture heights and grab bar installation.

### Unit Features. Minimum of 20% of units, unless otherwise indicated.

		ct to all that apply
Check Box	Points	Feature
	3	Provide a circular or T-shaped turning space per Section 304 in kitchen(s) and accessible floor level bathroom(s). Turning space shall be outside the door swing in bathrooms unless a 30" x 48" clear floor space is provided within the room beyond the arc of the door swing per Section 603.2.3 Exception 2. Sinks/vanities shall meet the requirements of Section 1003.12.4 including a height of 34" maximum above the floor with a clear floor space for forward approach. <u>ANSI Intent Statement</u> : Circular and T-shaped turning spaces are an invisible but useful feature of rooms used by individuals with mobility impairments. The turning space is allowed within the door swing arc in bathrooms as this room is assumed to have single occupancy. Section 1003.12.4 dictates a higher level of accessibility features at the sink because it requires forward approach which includes knee and toe clearances. To obtain these clearances, either a wall mounted sink or vanity with removable cabinet scan be provided. If a removable cabinet is provided, floor and wall finishes shall extend beneath the cabinet and the removal of the cabinet shall occur without modifications of the sink.
	3	Provide standard roll-in type shower compartment per Section 608.2.2. A two inch (2") maximum raised curb is acceptable.  Multi-story units will not receive these points unless: 1) a sample floor plan is submitted to show this feature is located on an accessible floor level, AND 2) at least one bedroom is located on this accessible level floor 3) an alternative is to provide single story building(s) with units incorporating this feature <u>ANSI Intent Statement</u> : A standard roll-in type shower compartments is a minimum of 30" in depth and minimum of 60" in width with shower seat on one end, shower controls on back wall adjacent to shower seat and grab bars provided on back wall and opposite the shower seat. The 2" curb language does not appear in ANSI but is allowed by this point due to the likelihood of water spilling into the bathroom on low threshold type showers.
	2	On accessible floor levels, all closet doors shall have a clear floor space of 30" x 48" minimum to allow either forward or parallel approach by wheelchair. Doors to closets that are more than 18" in depth shall provide at least 32" nominal clear opening.
	2	Bottom edge of mirror at all accessible floor level bathroom sink/vanities to be 40" maximum above the floor. If medicine cabinet is provided in addition to a mirror, then bottom edge shelf on the cabinet to be 44" maximum above the floor.
		All interior doors intended for user passage shall comply with Section 1003.5, which includes maneuvering clearances, thresholds, clear width, level hardware, etc. <u>ANSI Intent Statement</u> : The primary entrance door and other doors intended for user passage must incorporate accessibility features. It is important to avoid improperly designed door openings that do not maintain an accessible route throughout the dwelling unit. Common design flaws include a distance less than 32" between a door opened 90 degrees and the door stop, doors not maintaining proper pull or push side maneuvering clearances or the door hardware not being a lever type. The maneuvering clearances at either side of the door determined by direction of travel and are diagramed at Figure 404.2.3.1.
		Garbage disposal switch, range hood controls, and electrical receptacles shall meet the requirements of Section 309. At each section of countertop uninterrupted by a sink or appliance; as long as one accessible electrical receptacle is provided then other non- accessible receptacles may also be provided.

3	ANSI Intent Statement: Section 309 states that operable parts must be located within one of the reach ranges specified in Section 308. Within a kitchen, the obstructed side reach is the most often scenario encountered by a wheel chair user and is defined as the ability to reach a maximum of 24" over an object with the maximum height of 34" to a surface a maximum of 46" high on the far side. A common solution to bring operable parts such as switches and receptacles closer to the user is to have these items mounted on the face of the kitchen cabinets. Another available solution would be extending the operable parts such as switches and receptacles through a full height backsplash which maintains the maximum 24" distance from the face of backsplash to the lip of the counter.
3	Provide minimum one accessible work surface that meets all requirements of Section 1003.12.3 including top of counter at 34" above the floor, minimum 30" wide, and a clear floor space for forward approach. <u>ANSI Intent Statement</u> : The work surface is a kitchen design feature that would allow a wheelchair user to work at the counter with their knees beneath the working surface. Removable casework is often provided beneath the work surface but the floor and wall finishes shall extend beneath the cabinet and the removal of the cabinet shall occur without modifications to the work surface. There must be a 30" wide opening beneath the work surface when the removable cabinet is removed to allow for forward approach below the work surface.
3	Entrance doors to the unit shall comply with Section 404 including delayed action closers, maneuvering clearances, low profile threshold, etc. A screen door or storm door may be added in addition to the entrance door with installation method to allow for management to remove screen door or storm door at tenant request. <u>ANSI Intent Statement</u> : The entrance door to the dwelling unit requires additional maneuvering clearances because a closer and latch are provided at this door. The maneuvering clearances at the interior and exterior side of the door are determined by direction of travel and are diagramed at Figure 404.2.3.1.
2	Where operable windows are provided, provide at least one window in each sleeping, living, and dining space complying with all of Section 309 including the following: are easily grasped with one hand without tight grasping, pinching, or twisting of the wrist; and are located no more than 48" above the floor. Provide 30" x 48" clear floor space for forward or parallel approach centered on the window.  Minimum 10% of total development units.  ANSI Intent Statement: Section 309 provides accessible design guidance on operable parts. This section is not specific to describing operable windows but has been applied to the window controls for the purpose of this point. Window locking mechanism to be within reach range and crank window must be ADA compliant style.
2	Carpet shall have 1/2" maximum pile and meet all requirements of Section 302.2 <u>ANSI Intent Statement</u> : Flooring properties are an important factor to those with mobility impairments as they should not restrict movement of a wheelchair or provide tripping hazards at flooring transitions. Carpet pile is limited to 1/2 inch maximum in height. Transitions over 1/4 inch in height and less than 1/2 inch shall be beveled.
1	All unit light switches shall be Rocker type light switches.

### Items Below only available for Acquisition/Rehab and Preservation project.

Minimum of 20% of developments total units, unless otherwise indicated

Check Box	Points	Feature
	2	Provide all bathtubs/showers with offset controls and a 30" x 48" clear floor space for parallel approach. Where the centerline of the controls is between 18" and 9" from the open face of the bathtub/shower compartment, the clear floor space in front of the fixture shall extend at least 9" beyond the control wall. Where the centerline of the controls is between 9" and 0" from the open face of the bathtub/shower compartment, the clear floor space in front of the fixture shall extend at least 9" beyond the control wall. Where the centerline of the controls is between 9" and 0" from the open face of the bathtub/shower compartment, the clear floor space in front of the fixture shall extend at least 5" beyond the control wall.
	1	Electrical outlets and cable/data outputs set to a minimum height 18" above the floor.
	1	Thermostats, primary electrical box and light switches set to a maximum height of 48" above the floor.
	1	Water supply and drain pipes under lavatories and sinks shall be insulated or otherwise configured to protect against contact.
		100% visitable units. Provide an accessible route from accessible parking stalls to all dwelling units. Accessible routes shall meet all requirements of Section 402 including Section 404 for accessible doors. The living room, kitchen and minimum of one bathroom (with a minimum of a toilet and sink) must be on the accessible route from the unit entry. Bathroom shall meet the requirements of Sections 1004.11.
	3	ANSI Intent Statement: An accessible route is defined by walking surfaces not steeper than 1:20 ramps, curb ramps excluding flared sides, elevators and platform lift. Once the resident or visitor arrives at the dwelling unit, the unit doorway and path connecting the living room, kitchen and one bathroom shall have proper maneuvering clearances on either side of the doorway. The kitchen is required to have turning space but is not required to have other accessibility features such as 34 <sup>4</sup> high counters or accessible work spaces by this point item. Section 1004.11 is lengthy and should be read carefully as there are two bathroom options that may not be intermixed. Under either option turning space, fixture clear floor spaces, reinforcement for future grab bars must be provided.
	2	Toilets in units shall have clearances that meet requirements of Section 1004.11.3.1.2.1, 1004.11.3.1.2.2, or 1004.11.3.1.2.3. <u>ANSI Intent Statement</u> : All sections referenced are describing the various clearance options at the toilet and are diagramed at Figure 1004.11.3.1.2 for easier reference. Section 1004.11.3.1.2.1 describes a parallel approach measuring 56" deep by 48" wide. Section 1004.11.3.1.2.2 describes a forward approach measuring 66" deep by 48" wide. Section 1004.11.3.1.2.3 describes a parallel or forward approach measuring 56" deep by 60" wide.
	2	Low-profile thresholds - All changes in level within common areas and in dwelling units to be 1/4" maximum vertical or 1/2" maximum beveled at 1:2 per Sections 303.2 and 303.3. <u>ANSI Intent Statement</u> : Transitions at doorways or flooring surfaces present tripping hazards. Figure 303.3 provides a good diagram for the acceptable threshold profiles.
	2	Provide reinforcement for the future installation of grab bars at toilets, bathtubs, and shower compartments per Section 1003.11.4. If walls are not being opened up to allow for installment of the reinforcement, a face plate installation for the toilet grab bar(s) would be an acceptable substitution. For bathtubs and shower compartments if there is not existing reinforcement in place within the wall structure, these features must be replaced with new compartments that have the reinforcement included. ANSI Intent Statement: Reinforcement for installation of grab bars allows a resident an opportunity for safety within the bathroom while not incurring the initial cost of installing grab bars and shower seats in every dwelling unit.
	1	Bathroom/shower compartment permanently lined with non-skid surface or pattern covering 75% of floor.

Sum of Items Checked:

0

Sum of checked items	Maximum total points
34 and Over	23
27-33	18
21-26	13
14-20	8

6-13 4

Maximum Points: 23 Total Points:

0

### **11. Financial Participation**

Do you wish to claim points for this scoring category?

NOTE:

- Projects submitting applications in the Preservation Set-Aside will only be allowed to score points on new unaffiliated financing.

Points will be awarded for various types of unaffiliated financial participation or cost reductions, which specifically benefit this development, that are secured by the applicant. Eligible cost reductions must be provided by local government.

There are two options for points:

1. Points will be awarded by dividing the financial participation amount by the total development costs. Score one (1) point for every percentage point of financial participation.

#### AND/OR

2. Points will be awarded by dividing the dollar amount of qualified cost reductions by the total development costs plus the cost reductions. Score one (1) point for every percentage point of Cost Reduction.

#### Examples of the types of financial participation and/or cost reductions include, but are not limited to, the following:

- The local government funds on-site project costs by providing HOME, CDBG funds or other financial resources in the form of loans, grants, or a combination thereof.
- The local government creates a quantifiable reduction of on-site project development costs specifically for this project. Examples of quantifiable reduction of on-site
  development costs include: waiver of water or sewer fees, waiver of building permit fees or other government development fees, waiver of impact fees, donation or
  waiver of project specific assessment or infrastructure costs, provides reduction of purchase price for land or buildings as compared to assessed or appraised value or
  provides demolition and removal of existing structures at no/reduced cost. Note: If using demolition of existing structures for points, then no points for reduction of
  purchase price will be included.
- USDA RD Section 515 financing in the form of a loan
- Federal Home Loan Bank AHP funds in the form of a loan. Provide copy of commitment to lend from recipient of AHP grant to the LIHTC ownership entity (i.e. LLC) with specific terms (i.e. interest rate, term, amortization, repayment). Must meet loan criteria. Provide copy of AHP award letter.
- NAHASDA funding in the form of a loan. Provide copy of commitment to lend from recipient of NAHASDA funds to the LIHTC ownership entity (i.e. LLC) with specific terms (i.e. interest rate, term, amortization, repayment). Must meet loan criteria.
- Cash donations or grants from any of the above named entities
- Loans, grants or cash donations made by area employer(s)
- TIF financing in form of a grant or loan. Provide copy of Developer Agreement or Common Council approval.

Note: A Payment in Lieu of Taxes (PILOT) agreement with a Local Government does not qualify for points in this category.

#### Guidelines under which points will be awarded:

To receive points in this category, written, fully executed, conditional funding commitments must be submitted with the application to document any points claimed.

All funding commitments must include the type of funding (grant/ loan or cash donation), amounts, terms and conditions of all funding. Commitments that include the terms "may" or "intend" will not be acceptable for scoring purposes of this category.

- A. Funding or project cost reductions must be documented in the form of a written commitment.
- B. Funding can be in the form of a loan, grant, or cash donation, or municipal cost reduction.
- C. Loans must have these characteristics:
  - 1. Minimum term of ten (10) years and fully amortizing, or minimum fifteen (15) years if not fully amortizing.
  - 2. Must be at a rate equal to, or less than, the Long Term Applicable Federal Rate (compounded annually).
  - 3. Origination fees may not exceed 2.5%.
  - 4. Bifurcated loans must use blended rate to meet long term applicable federal rate (compounded annually) criteria.
- D. All loans, grants or cash donations must be included as a source of funding for the development on the application. If cash donations or grant funding will be paid in multiple years, only the initial year funding will be included in the point scoring.
- E. All Local Government contributions which provide a quantifiable reduction of on-site development costs must be identified in the application and be linked to this affordable housing proposal. The point calculation for "quantifiable reductions" shall be: cost reduction divided by (cost reduction plus application total development cost).
- F. "Local government" includes the city, town, village or county where the proposed development will be located.
- G. Applicants must provide a letter from the appropriate representative of the Local Government certifying the Local Government's contribution and/or actions that create a quantifiable reduction of on-site development cost. The "appropriate representative" of the Local Government would include the person or person(s) that have the authority to sign such a commitment. That person may include the mayor, common council president, or department head, etc. The letter must clearly show the types, amounts, value or terms and conditions of such contributions and/or quantifiable reductions.
- H. Commitments may contain conditions, but only within control or based upon the performance of the borrower, not the local government or other provider.
- I. If claiming Historic Tax Credit, submit a) written evidence that historic designation (Part I) has been applied for, or that the building is already deemed historic, and b)

letter of interest by investor, and c) detailed calculation of the credit and equity amounts. Points are calculated on the lower of the Credit, or the equity from sale of the credit. The letter must acknowledge that the price of the State credit reflects the net price after any income tax liability incurred from the sale of the credit.

J. Tax Increment Financing (TIF)

- must submit municipal approval of TIF
- If developer financed remit copy of firm commitment from Financial Institution mirroring terms of municipality

1. Qualified Financial Participation Dollar Amount of Qualified Financial Participation Total Development Cost Percentage Points	 2. Cost Reduction Dollar Amount of Qualified Cost Reductions Cost Reduction + Total Development Cost Percentage Points	/	
Maximum Points: 25 Total Points: 0			

Maximum Points: 25 Total Points: 0

## 12. Ownership Characteristics

Do you wish to claim points for this scoring category?

Check Box	Points	Item
		Developments where the controlling entity (managing member or general partner) is at least 51% owned and controlled by a member of an ethnic minority group as defined by the Wisconsin Department of Transportation, "Minority Business Enterprise Certification Program" found at <a href="http://www.dot.wisconsin.gov/business/mbe">http://www.dot.wisconsin.gov/business/mbe</a> .
		<ol> <li>Controlling entity must have acceptable previous experience in the development and/or operation of housing similar to that proposed in the application.</li> <li>Attach evidence of previous experience.</li> </ol>
		3. Attach the actual Minority Business Enterprise Certificate.
	6	<ol> <li>Attach a development operating agreement or MOU document reflecting that the Minority Business has at least 51% stake in all aspects of the development including but not limited to ownership, cash-flow, and voting rights.</li> </ol>
		5. Either the Developer or Co-Developer listed in application must be the Minority Business Enterprise.
		Please name the ethnic minority group for the member (i.e. Native American, Black, Hispanic, Asian Indian, Asian Pacific, Aleut, Eskimo, or Native Hawaiian):
		Developments where the controlling entity (managing member or general partner) is at least <b>30%</b> owned and controlled by a member of an ethnic minority group as defined by the Wisconsin Department of Transportation, " <b>Minority Business Enterprise Certification Program</b> " found at <a href="http://www.dot.wisconsin.gov/business/mbe">http://www.dot.wisconsin.gov/business/mbe</a> .
		<ol> <li>Controlling entity minority member must have acceptable previous experience in the development and/or operation of housing similar to that proposed in the application.</li> </ol>
	3	2. Attach evidence of previous experience for the member.
		<ol> <li>Attach a development operating agreement or MOU document reflecting that the minority member has at least 30% stake in all aspects of the development including but not limited to ownership, cash-flow, and voting rights.</li> </ol>
		Please name the ethnic minority group for the member (i.e. Native American, Black, Hispanic, Asian Indian, Asian Pacific, Aleut, Eskimo, or Native Hawaiian):
		The controlling entity (managing member or general partner) is at least 51% owned and controlled by a tax-exempt organization (including local governments, public housing authorities or Tribal Authorities) with acceptable previous experience in the development and/or operation of housing similar to that proposed in the application.
	6	<ol> <li>Attach evidence of previous experience.</li> <li>Attach a copy of the partnership agreement or MOU (Memorandum of Understanding) addressing who has direct control, and to what extent, as well as who has the ultimate decision-making responsibility for the entity. The Tax Exempt Organization must have at least 51% stake in all aspects of the</li> </ol>
		development including but not limited to ownership.

Minority and/or tax exempt entity and ownership percentage must be reflected in Ownership Entity section of the Application in order to receive points in this category (Example: reflect that the tax exempt or minority member has a minimum 0.051% ownership interest in the Managing Member)

Maximum Points: 6 Total Points: 0

### 13. Eventual Resident Ownership

Do you wish to claim points for this scoring category?

NOTE:

- Supportive Housing Set-Aside applications cannot score points in this category
- Points are limited to developments designated as BOTH (1) family and (2) single family detached style construction.

100% of the development is intended for eventual resident ownership. A Resident Homeownership Plan must be submitted with initial application. The plan must incorporate an exit strategy, including how units will be marketed and sold to the eventual resident owner, as well as detailing the provision of services including home ownership education, training, and down payment assistance.

The Resident Homeownership plan must include the following:

- Anticipated tenant qualifications
- Pre-purchase homeownership and financial counseling services to be provided
- Estimated timelines for transition to ownership
- Estimated affordable purchase price of units Show methodology. Use WHEDA's Affordable purchase price limits
- Detail any down payment assistance that will be offered to the residents for example, will any part of the monthly rent be reserved for down payment assistance?

Release of the LURA after the expiration of the compliance period will be subject to WHEDA's review at that time regarding the above, as well as tenant protection, continued affordability, and review of a Capital Needs Assessment (CNA).

Failure to provide any required element of the Resident Homeownership Plan will result in no points.

Maximum Points: 3 Total Points: 0

# 14 Development Team

Applicants must document Development Team strength and experience. Please refer to appropriate appendix (Development Team) for detailed factors that will be considered by WHEDA in evaluating the Development Team. Applicants are encouraged to consult with WHEDA staff regarding documentation in advance of submitting their application.

FOR INFORMATIONAL PURPOSES ONLY - SCORING WILL BE COMPLETED BY WHEDA

Note: Developer scoring will be done based on scores of the Primary Developer and the Co-Developer (if any). WHEDA will use the higher of the following: - The Primary Developer individually - The average scores of the Primary Developer and Co-Developer

Developer Quality Scoring	Available Points
Experience	
Years of Multifamily/Section 42 Experience Documented	
Below Average/None	1
Satisfactory/Average	2
Superior	3
Quality/Success of Projects	
Below Average	2
Satisfactory	3
Above Average	4
Superior	5
Market (Product-type) Familiarity	
Below Average	2
Satisfactory	3
Above Average	4
Superior	5
Market (Geographic) Familiarity	
Below Average	2
Satisfactory	
Above Average	
Superior	5
Inderstanding of Tax Credit Process	
Below Average	
Satisfactory	-
Above Average	
Superior	5
Ability to Bring Strong Players Together	2
Below Average Satisfactory	
Above Average	
Above Average Superior	· · ·
Non-Performance Deduction	5
<ul> <li>WHEDA reserves the right to deduct up to 15 points for non- compliance with a previous LIHTC award's representation of scope, support services, design, energy efficiency, amenities, score or certifications.</li> </ul>	

**Total Developer Quality Points: 28 Points** 

Management Agent Quality Scoring	Available Points
Compliance History	
Below Average	3
Satisfactory	4
Above Average	5
Superior	6
Vacancy History	
Portfolio more than 10% vacant	3
Portfolio 7-10% vacant	4
Portfolio 5-7% vacant	5
Portfolio less than 5% vacant	6
Property Condition	
Below Average	2
Satisfactory	3
Above Average	4
Superior	5
Capacity/Experience	
Below Average	2
Satisfactory	3
Above Average	4
Superior	5

Total Management	t Agent Quality Points: 22 Points
	Total Possible Points: 50 Points
	· · · · · · · · · · · · · · · · · · ·

## 15. Readiness to Proceed

Do you wish to claim points for this scoring category?

Zoning Status: Permissive zoning in place for the type of development proposed.

- O Final plan approval not required.
- O Conditional Use Permit, if required- provide copy of approval/issuance.

Maximum Points: 15 Total Points: 0

## 16. Credit Usage

Do you wish to claim points for this scoring category?

NOTE:

 If requesting points in Category 9 - Rehabilitation/Neighborhood Stabilization application cannot score points in this category.

Credit Per Low-Income Units (40 Points maximum for new construction and adaptive reuse). WHEDA will award points to developments requesting relatively fewer credits per low income unit produced, as calculated in Application One.

Num Of LI Units         Weight         Weighted Units           New Construction/Adaptive Reuse $=$ 0.00           1 BR         0         x 0.72         =         0.00           1 BR         0         x 0.82         =         0.00           2 BR         0         x 1.00         =         0           3 BR         0         x 1.42         =         0.00           4+ BR         0         x 1.42         =         0.00           Total Weighted Units (New Construction/Adaptive Reuse)         =         0.00           Credit Per Unit         =         0.00           Credit Per Unit         =         0.00           \$11,375 or less         40         \$11,376 to \$11,875         34           \$11,376 to \$12,375         30         \$12,376 to \$13,875         26           \$12,376 to \$13,875         18         \$13,376 to \$13,875         18           \$13,376 to \$13,875         14         \$14,376 to \$14,375         14           \$14,376 to \$14,875         10         More than \$14,875         0						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			Weight	w	eig	hted Units
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Grad         Credit Requested         0.00           Credit Requested         =         0.00           Credit Per Unit         =         0.00           \$11,375 or less         40         \$11,376 to \$11,875         34           \$11,876 to \$12,375         30         \$12,376 to \$12,875         26           \$12,876 to \$13,875         18         \$13,876 to \$14,375         14           \$14,376 to \$14,875         10         10         10	3 BR	0	x 1 29	_	0.0	00
Construction/Adaptive Reuse)         =         0.00           Credit Requested         =         0.00           Credit Per Unit         =         0.00           Credit Per Unit         =         0.00           \$11,375 or less         40           \$11,376 to \$11,875         34           \$11,876 to \$12,375         30           \$12,376 to \$12,875         26           \$12,876 to \$13,875         18           \$13,876 to \$14,375         14           \$14,376 to \$14,875         10	4+ BR	0	x 1.42	_	0.0	00
Credit Per Unit         0.00           Credit Per Unit         Points           \$11,375 or less         40           \$11,376 to \$11,875         34           \$11,876 to \$12,375         30           \$12,376 to \$12,875         26           \$12,876 to \$13,375         22           \$13,376 to \$13,875         18           \$13,876 to \$14,375         14           \$14,376 to \$14,875         10				=		0.00
Credit Per Unit         Points           \$11,375 or less         40           \$11,376 to \$11,875         34           \$11,876 to \$12,375         30           \$12,376 to \$12,875         26           \$12,876 to \$13,375         22           \$13,376 to \$13,875         18           \$13,876 to \$14,875         14           \$14,376 to \$14,875         10		Credit I	Requested	=		0.00
\$11,375 or less         40           \$11,376 to \$11,875         34           \$11,876 to \$12,375         30           \$12,376 to \$12,875         26           \$12,876 to \$13,375         22           \$13,376 to \$13,875         18           \$13,876 to \$14,875         14           \$14,376 to \$14,875         10		Crea	dit Per Unit	_		0.00
\$11,376 to \$11,875       34         \$11,376 to \$12,375       30         \$12,376 to \$12,875       26         \$12,876 to \$13,375       22         \$13,376 to \$13,875       18         \$13,876 to \$14,875       14         \$14,376 to \$14,875       10		Credit Per Unit				Points
\$11,876 to \$12,375       30         \$12,376 to \$12,875       26         \$12,876 to \$13,375       22         \$13,376 to \$13,875       18         \$13,876 to \$14,875       14         \$14,376 to \$14,875       10		\$11,375 or less				40
\$12,376 to \$12,875       26         \$12,876 to \$13,375       22         \$13,376 to \$13,875       18         \$13,876 to \$14,375       14         \$14,376 to \$14,875       10		\$11,376 to \$11,8	875			34
\$12,876 to \$13,375       22         \$13,376 to \$13,875       18         \$13,876 to \$14,375       14         \$14,376 to \$14,875       10		\$11,876 to \$12,3	375			30
\$13,376 to \$13,875 18 \$13,876 to \$14,375 14 \$14,376 to \$14,875 10		\$12,376 to \$12,8	875			26
\$13,876 to \$14,375         14           \$14,376 to \$14,875         10		\$12,876 to \$13,3	375			22
\$14,376 to \$14,875 10		\$13,376 to \$13,8	875			18
		\$13,876 to \$14,3	375			14
More than \$14,875 0		\$14,376 to \$14,8	875			10
		More than \$14,8	875			0

Unit Size	Num Of LI Units	Weight	w	eighted Units
Aquisiti	on / Rehab Unit	s		
0 BR	0	x 0.72	=	0.00
1 BR	0	x 0.82	_	0.00
2 BR	0	x 1.00	_	0
3 BR	0	x 1 29	_	0.00
4+ BR	0	x 1.42	_	0.00
	ited Units / Rehab)	=	0.00	
	equested	=	0.00	
	Credi	t Per Unit	_	0.00

	-
Credit Per Unit	Points
\$6,225 or less	30
\$6,226 to \$6,800	25
\$6,801 to \$7,375	20
\$7,376 to \$7,875	15
\$7,876 to \$8,375	10
More than \$8,375	0

NOTE: The unit mix used below MUST MATCH the Unit Mix page of the application. The Credit-per-Unit calculation for the proposed unit mix will be adjusted to reflect the bedroom sizes of the low-income unit mixes. The "Weighted Credit-per-Unit" value will be used to determine points.

Maximum Points: 40 Total Points: 0

# **17. Employment Centers and High Need Areas**

Do you wish to claim points for this scoring category?

#### - Preservation Set-Aside applications cannot score points in this category.

Points will be awarded to developments which are 1) located proximate to employment centers and 2) located in market areas with high occupancy and where a housing/employment imbalance exists.

Awarding of these points does not necessarily imply WHEDA approval of the market, unit mix, rents, or site.

WHEDA may, at its own discretion, award points using other information it deems relevant, including: existing affordable/market rental stock, occupancy data, commuting and employment patterns, major employment center expansion, etc.

### Check boxes to accumulate up to 20 points

Check Box	Points	Description
	10	<ul> <li>Employment Centers – Points will be awarded to:</li> <li>Developments which are located within one mile of a major employer or employment center (500+total employees) which demonstrates support of the development via support letter(s).</li> <li>Employer letters must use the word "support", may be signed by any senior official or department head (but not an external person or entity), describe the approximate number of employees and state that the employer's total employment base has either remained stable or increased in the last two years. Future employee growth will not be counted unless supported by a public announcement. Locations meeting WHEDA QAP Rural criteria: 100+ employees and generally no greater than two miles.</li> </ul>
		<ul> <li>Developments which are located in or one-half (1/2) mile or less from identified Employment Center census tracts. These tracts display strong employment opportunities relative to the state as a whole. This will be determined by U.S. Census data (American Communities Survey) by census tract. WHEDA will publish the list of areas eligible for these points each year on WHEDA.com.</li> </ul>
		High Need Areas – Points will be awarded to:
		<ul> <li>Applicants that demonstrate they are the successful respondent to a city or local competitive RFP/RFQ to develop a project on publicly owned land within the RFP/ RFQ specified timeframe (must meet LIHTC time requirements for the credit allocation). There cannot be an identity of interest between the issuer and awardee. Applicants must submit a copy of the RFP/RFQ along with the award notification from the issuer.</li> </ul>
		OR
	10	<ul> <li>Developments which are located in or one-half (1/2) mile or less from WHEDA-determined areas with high occupancy and where data suggests a severe housing need or imbalance exists between housing and employment opportunities. The following conditions must exist to be awarded points:         <ol> <li>The market study must conclude that all proposed Ll unit rents are 10% or more below local comparable market rents. See Market Study Guidelines for definitions.</li> </ol> </li> </ul>
		<ol> <li>Development is located in or one-half (1/2) mile from identified High Need Census Tracts. WHEDA will publish the list of high need areas eligible for these points each year on WHEDA.com. This list will generally be determined by U.S. Census data (American Communities Survey) by census tract.</li> </ol>

Maximum Points: 20 Total Points: 0

## **Application Threshold**

# 2015 Application Submission Checklist - Submit with Initial Application

Competitive credit electronic applications must be submitted NO LATER THAN 5:00 p.m. January 30, 2015. Paper applications (printed by the applicant **after** the electronic submission) must also be submitted. The paper application should be submitted in an organized three-ring binder, indexed, with tab sets clearly marking each exhibit or enclosure. One original of the application is required. Applications will be accepted by hand-delivery or mail. If mailed, applications must be postmarked NO LATER THAN January 30, 2015. If hand-delivered, the submission deadline is January 30, 2015 at 5:00 p.m. Applications must be mailed or hand-delivered to WHEDA's Madison Office. Non-Competitive Tax-Exempt applications may be submitted anytime between January 4, 2015 and December 29, 2015 and must provide items on the <u>Credit-Award Checklist</u> at the time of initial application.

Items that MUST be submitted for Initial Application Review. Submit the items in the order below:

	N/A	Encl.	APPLICATION FEES - SUBMIT WTH INITIAL APPLICATION		
*	0	0	COMPETITIVE Low-Income Housing Tax Credit Application	24 UNITS OR FEWER	\$1,000
*	0	0	COMPETITIVE Low-Income Housing Tax Credit Application	OVER 24 UNITS	\$2,000
*	0	0	TAX-EXEMPT Low-Income Housing Tax Credit Application	24 UNITS OR FEWER	\$1,000
*	0	0	TAX-EXEMPT Low-Income Housing Tax Credit Application	OVER 24 UNITS	\$2,000
*	0	0	**WHEDA Multifamily Loan Application Addendum	24 UNITS OR FEWER	\$250
*	0	0	**WHEDA Multifamily Loan Application Addendum	OVER 24 UNITS	\$500
			**Competitive Applications: Do not submit this fee until award is made. Non-Competit	ive Applications: Submit loan fee with Loan Addend	um.
*			Remittance Form. Credit will not be reserved, allocated, or allowed without payment type of funding applied for, i.e. LIHTC, Multifamily App.	of these respective fees. Enclose 2 copies of fee for	rm for each

Γ	N/A	Encl.	APPLICATION
*			Application Submission Checklist
*			Application for Low-Income Housing Tax Credit

ſ	N/A	Encl.	SELF-SCORING SUBMIT WITH INITIAL APPLICATION
*			Self-Scoring Checklist
*			Self-Scoring Exhibit

Γ	N/A	Encl.	THRESHOLD DOCUMENTATION SUBMIT WITH INITIAL APPLICATION
*	0	0	Non-Profit Set-Aside Projects
			Articles of Incorporation. Copy of IRS tax-exempt status or copy of completed application requesting IRS tax-exempt status.
			Fully completed Appendix B
*	0	0	Supportive Housing Set-Aside Projects
			Firm commitment for rental subsidy for a minimum of 50% of the total development units.
			Fully completed Appendix T
*			* Offer to Purchase/Deed
			A signed & accepted photocopy of an unexpired contract between applicant seller for purchase of the property, or a photocopy of the deed if the title has been transferred. Must identify site location (i.e. legal description, address) of the property, terms of sale - price, seller financing, etc. Options to purchase must extend a minimum of 90 days beyond the application submission date.
*			Design Threshold Requirement (Refer to Appendix M)
			Submit copy of Appendix M signed by Applicant/Owner and Architect/Engineer stating all Development Requirements outlined in Appendix M will be incorporated in the completed development.
*			Market Study - Refer to Appendix A
*	0	0	* Appraisal – establishing "As-is market value" for any project requesting 4% Acquisition Credit (includes both Acquisition/Rehab and Adaptive Re- Use transactions). Must be conducted by third-party appraiser with general certification.
*	0	0	* Completed third-party Capital Needs Assessment for Acquisition/Rehab transactions properties, with the "Scope of Work" attached (Refer to Appendix G & Appendix G1)
*	0	0	Preservation/HUD/RD Developments
*	0	$\bigcirc$	Evidence of pre-application structure review with HUD or RD. (Refer to Appendix N and Appendix O)
*	0	0	Provide a photocopy of all Housing Assistance Payment (HAP) contracts, Rental Assistance Payment (RAP) contracts and/or operating assistance contracts. Provide a photocopy of any NAHASDA Assistance. (Refer to <u>Appendix N</u> )
*		0	Actual or Preliminary approval of all subsidy increases from appropriate authority. (Refer to Appendix N and Appendix O)

	0		
*	0	0	Actual or Preliminary approval of any special terms or restructuring from appropriate authority. (Refer to Appendix N and Appendix O)
*	0	0	Preservation - All Currently Occupied Developments
*	0	0	Provide rent roll (dated not more than 60 days prior to application) and identify all residents whose incomes currently exceed tax credit maximums.
*	0	0	Provide plan addressing any proposed temporary relocation, or any proposed permanent relocation of over- income residents. The plan should meet the standards established by the federal Uniform Relocation Act (URA). WHEDA <u>prohibits permanent displacement of residents</u> , including those whose incomes are known to, or are estimated to, exceed tax credit maximums. WHEDA may require the reduction of applicable fractions in tax credit awards to avoid displacement of existing residents.
*	0	0	10 Year Rule Documentation (waived for any federally assisted building such as Sec. 8, Sec. 236, Sec. 515 etc.)
*	0	0	Provide documentation of placed-in-service date (photocopy of note or other documentation).
*	0	0	Provide documentation that current owner has owned the development for 10 years or more (photocopy of seller's warranty deed).
*	0	0	Maximum Cost Model - Provide project-specific WHEDA Maximum Cost Model (Appendix F)

\* Note: Special Application One Submittal Rules for Applicants Targeting Multi-site Acquisition and Rehabilitation of Single Family Homes, Duplexes or fourplexes: 1) All intended site addresses must be identified in Application One. 2) WHEDA will only require Site Control, Appraisals, and Capital Needs Assessments on 35% of the application's sites at Application One (to help reduce application prep cost). 3) The balance of these materials must be submitted within 120 days of Credit Reservation issuance (i.e. submit with Application Two). 4) The substitution of a limited number of sites at Application Two is allowed if the applicant can demonstrate a) the substitution enhances the development, and b) results in no loss of points.

# Self Scoring

# 2015 Self-Scoring Checklist - Submit with Initial Application Only

Please check the boxes for both the Scoring Category and the attached documentation. If a category is not applicable to your application, check "N/A" in the Scoring Category box only.

N/.	A	Encl.	SCORING DOCUMENTATION SUBMIT WITH INITIAL APPLICATION					
* 0	)	0	Lower-Income Areas (Scoring Category 1)					
* C	>	0	Qualified Census Tracts/Milwaukee Census Tracts: Documentation of census tract for site (refer to website American FactFinder - factfinder2.census.gov) located within QCT (Refer to <u>Appendix E</u> ) <b>AND</b> a photocopy of Community Revitalization or Redevelopment Plan <b>OR</b> provide website to locate Plan online. Federally designated tribal land: Attach map showing project location with tribal land.					
*	5	0	Energy Efficiency and Sustainability (Scoring Category 2)					
*	> \	0	Wisconsin Green Built Home Standard: Provide architect certification that the building will be built or rehabbed to specific score standard.					
* 0	>	0	Focus on energy Consultation: Letter from Focus on Energy stating that the applicant has met, in person, with Focus on Energy staff to review this proposed development for possible energy savings ideas.					
*	>	0	Walkscore: Provide Walkscore.com print out for project location, and point calculation with the application. NOTE: refer to scoring category for scatted site requirements					
* 0	)	0	Public Transportation: Provide Corroborating documentation with the application.					
* 0	)	0	Community Notification and Support (Scoring Category 3)					
*	)	0	Local Notification: Provide Local Official Notification Form signed by an elected official or an official of the planning department.					
* (	)	0	Community Support: Letters or documentation demonstrating community support of other officials, community leaders, or neighborhood groups.					
*	)	0	Serves Large Families (Scoring Category 5)					
* 0	)	0	Architect's Certification: On Architect's letterhead, certification that units will have ground floor private entrances.					
* 0	)	0	Integrated Supportive Housing (Scoring Category 7)					
* 0	)	0	Rental Assistance: Provide evidence of type of rental assistance by providing a copy of the firm commitment. (Refer to Scoring Exhibit.)					
*	)	0	Appendix S Certification: Provide a fully executed/completed Appendix S form.					
* 0	)	0	Score a minimum of 18 points: In Universal Design scoring category 10.					
*	)	0	Bonus Points: Provide a copy of fully executed Memorandum of Understanding (MOU) with County or Tribal Veteran Service office.					
* 0	)	0	Elderly Assisted Living (Scoring Category 8)					
* 0	)	$\bigcirc$	Support Service Provider: Provide a completed Relevant Experience and Certification Service Provider form. (See <u>Development Team Experience</u> Forms) NOTE: all service providers must demonstrate a minimum five (5) years experience in the field.					
* 0	)	$\bigcirc$	Service Plan: Photocopy of the executed service plan between applicant and service provider, and the associated marketing plan. (Refer to Self-Scoring Exhibit Category 8).					
* 0	)	$\bigcirc$	Design Features: Architect's certification the building will be built according to requirements under State of Wisconsin RCAC Certification.					
*	>	0	Market Demand: The market study submitted must specifically support a sufficient market for and demand by the target population. WHEDA's Market Study Guidelines for RCAC's must be followed.					
* 0	>	0	County agency and/or Managed Care Organization (MCO) Support: Letter of support from appropriate agency or Managed Care Organization (in Family Care counties) indicating: review of the proposed development, sufficient need for this type of housing, the agency will provide funding for services to residents meeting their eligibility criteria, and the agency's experience with the proposed service provider. (Refer to Self-Scoring Exhibit Category 8)					
*	>	0	Rehabilitation/Neighborhood Stabilization (Scoring Category 9) Refer to Scoring Exhibit for detailed scoring criteria.					
*	)	0	Provide copy of city/tribal support letter. Refer to Scoring Exhibit for details.					
*	)	0	Provide copy of current rent schedule if currently occupied rental property. Must reflect income of residents and gross monthly rent.					
*	)	0	Relocation must meet standards established by the Federal Uniform Relocation Act (URL). NOTE: WHEDA prohibits permanent displacement of residents, including those whose incomes are known to or are estimated to exceed tax credit maximums.					
* (	)	0	Provide copy of last three (3) years P& L (revenue & expenses) statements for currently operating developments.					
*	)	0	Provide copy of fully executed firm commitment from local government and/or private institutions or foundations reflecting a minimum of 5% of total development costs in financial support.					
* 0		0	Universal Design (Scoring Category 10)					
			Attach Architect's certification that the items checked will be incorporated into the development. (Refer to Self-Scoring Exhibit).					

*	0	$\bigcirc$					
*	0	0	Financial Participation (Scoring Category 11)				
*	0	0	An Inducement Resolution from the proposed bond issuer for local issue tax-exempt bond financed developments.				
*	0	0	Local government quantifiable reduction of on-site costs: Provide a letter from the appropriate representative of the local government certifying the local government's contribution and/or actions that create a quantifiable reduction of on-site development cost. "Appropriate representative" = mayor, common council president, or department head, etc. Letter must clearly show types, amounts, values and terms and conditions.				
*	0	$\bigcirc$	Loans and Grants: Provide an executed, term-specific conditional funding commitment. (Refer to Self-Scoring Exhibit)				
*	0	0	Historic Tax Credit: If receiving historic credit, submit written evidence that historic designation ("Part I") has been applied for, or that the building is already deemed historic. Also include proposal letter from investor with preliminary price, and a sample calculation of the credit and equity amounts.				
*	0	0	Permanent Financing: Provide copy of written, fully executed conditional funding commitment. Commitment must be signed by all parties. Specify type (i.e. loan, grant, donation of cash) amounts, terms and conditions. Letters that include language of "may" or "intend" will not be acceptable for scoring purposes of this category. Refer to scoring category for specific eligible terms.				
*	0	$\bigcirc$	Ownership Characteristics (Scoring Category 12)				
*	0	0	51% ownership/control by a minority group: as defined by the Wisconsin Department of Transportation. (Refer to Self-Scoring Exhibit). Documentation of minority controlling entity's previous participation in the development/operation of housing similar to the development. (Refer to Self-Scoring Exhibit)				
*	0	0	30% ownership/control by a minority group: as defined by the Wisconsin Department of Transportation. (Refer to Self-Scoring Exhibit). Documentation of minority controlling entity's previous participation in the development/operation of housing similar to the development. (Refer to Self-Scoring Exhibit)				
*	0	$\bigcirc$	Tax-exempt organization: IRS documentation of tax-exempt status or completed application requesting IRS tax-exempt status.				
*	0	0	Memorandum of Understanding (MOU): attach a copy of the partnership agreement addressing who has direct control, and to what extent, as well as who has the ultimate decision making responsibility for the entity.				
*	0	0	Documentation of local tax-exempt organization's previous participation in the development/operation of housing similar to the development. (Refer to the Self-Scoring Exhibit)				
*	0	0	Eventual Resident Ownership (Scoring Category 13)				
*	0	$\bigcirc$	Submit Resident Homeownership Plan (Refer to Self-Scoring Exhibit)				
*	0	0	Development Team (Scoring Category 14)				
*	0	0	Summary of developer's relevant experience, experience certification, and release of information form. Any other supporting documentation. (Refer to <u>Appendix P and Development Team Experience Form</u> )				
*	0	0	Summary of management agent's relevant experience, experience certification, and release of information form. Any other supporting documentation. (Refer to <u>Appendix P</u> and <u>Development Team Experience Form</u> )				
*	0	0	Readiness to Proceed (Scoring Category 15)				
*	0	$\bigcirc$	Documentation of current zoning that allows the intended use, evidenced by a letter from the appropriate local governing body stating the development meets local zoning requirements for the number & type of units, and evidence of issuance of any required conditional use permit(s).				
*	0	0	Employment and High Need Area (Scoring Category 17)				
*	0	0	If not in targeted Employment Center Census Tract, provide 1) employer support letter. Employer letters must use the word 'support', may be signed by any senior official or department head (but not an external person or entity), describe the approximate number of employees and state that the employers total employment base has either remained stable or increased in the last two years, and 2) provide map showing required proximity to development site. Refer to Scoring Exhibit.				
*	0	0	High Need Areas: if site is not located in or within a 1/2 mile of a designated census tract, provide a copy of the RFP/RFQ and a copy of the award notification.				
*	0	0	High Impact Project Reserve. (Refer to page 3 of the QAP for criteria)				
*	0	0	Provide letter to WHEDA no more than two pages in length, describing the projects match to the criteria.				
*	0	0	Provide maximum three support letters.				

#### **Owner Certification**

- The Development Team is familiar with Section 42 of the Internal Revenue Code and the related rules and regulations there under (the Code) and the rules and requirements of WHEDA (the Requirements) with regard to the Credit, agrees to be bound by the Code and the Requirements and is in compliance with the Code and the Requirements.
- 2. The information contained in this Application, including all statements and certifications attached hereto, is true and correct and has been prepared with due diligence. The Development Team has an affirmative duty to notify WHEDA with regard to any changes regarding this Application or the Development. The Development Team knows of no facts or circumstances that would threaten or adversely affect the Development and cause the information in this Application to be incorrect or misleading.
- 3. WHEDA is subject to Chapter 19 of the <u>Wisconsin Statutes</u> (the Open Records Law). The Development Team hereby consents to disclosure of this Application and related documentation pursuant to the Open Records Law.
- 4. The Development Team agrees to indemnify and hold harmless WHEDA, its members, officers, employees and agents, from and against any and all claims, suits, damages, costs and expenses arising out of WHEDA's review of and decision with regard to this Application or WHEDA's disclosure of any information pursuant to the Open Records Law. WHEDA makes no representations regarding compliance with the Code or the effect of the Credit on a particular taxpayer. WHEDA review of this Application and related documentation is for its own purposes.
- 5. Misleading information or representations contained in this Application may result in a revocation of Credit, notification to the Internal Revenue Service and prohibition from participation in the Credit program.
- 6. The Development Team hereby certifies that the project will be (or has been) constructed in accordance with ADA and Fair Housing Standards.
- 7. The execution and delivery of this Application and this document is duly authorized and binding on the Development Team.
- 8. The applicant understands and agrees that all LIHTC application materials and submitted documents may be shared with representatives of HUD and USDA Rural Development under Requirements contained in any Memoranda of Understanding (MOU) executed by and between WHEDA and those agencies.
- 9. If requested by WHEDA, the applicant/owner agrees to provide accurate, good faith estimates of permanent and/or temporary (construction) jobs to be created or actually created as a result of the Development

By:

Its:

By:

Date:

Applicant Entity (Initial Application) Ownership Entity (Subsequent Applications)

Name of Development

Co-Developer (Initial Application)

Ву:		
lts:		_
Date:		

Its:			
By:			
lts <sup>.</sup>			

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