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Lender Update 2019-10

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WHEDA Advantage Conventional Updates

Advantage Conventional HFA Preferred[™] and HFA Preferred Risk Sharing[™] - Area Median Income (AMI), Definitions & New MI Requirements

The following changes to WHEDA's Advantage Conventional HFA Preferred[™] and HFA Preferred Risk Sharing[™] programs will be effective for all **new DU/DO[®]** Case Files scored on or after September 5, 2019:

HFA Preferred[™]

Annual Qualifying Income will be used to determine pricing on the HFA Preferred[™] program for all **new DU/DO[®]** Case Files scored on or after September 5, 2019 – see Chart A below.

- Loans with Borrower Annual qualifying income ≤ 80% AMI can use Charter MI coverage *see chart B below.*
- Loans with Borrower Annual qualifying income exceeding 80% AMI will be required to use standard MI coverage *see chart B below.*
- This change does not eliminate the requirement for Total Household Compliance Income to meet WHEDA limits for the appropriate program.
- This new investor pricing requirement will be reflected on WHEDA rate sheets beginning September 5th, 2019.

HFA Preferred Risk Sharing™

Annual Qualifying income must be ≤ 80% AMI - see Chart A below.

- Loans with Borrower Annual qualifying income exceeding 80% AMI are not allowed.
- This change does not eliminate the requirement for Total Household Compliance Income to meet WHEDA limits for the appropriate program.

CHART A – Summary of Advantage Conventional changes effective for all new DU/DO[®] Case Files scored on or after September 5, 2019:

HFA Preferred™	HFA Preferred Risk Sharing™	
 Total annual qualifying income: ≤ 80% AMI* may use Charter Level MI coverage > 80% AMI*: May be subject to higher interest rate ★ Loan amounts exceeding 80% LTV require the use of standard MI coverage 	 Total annual qualifying income <u>must be</u> ≤ 80% AMI* Loan amount must exceed 80% LTV Mortgage Insurance is not required 	
*Total <u>Household Compliance Income</u> must still meet the WHEDA Income Limits for the appropriate program.		

CHART B - New MI Requirements effective for all new DU/DO® Case Files scored on or after September 5, 2019:

HFA Preferred Only: Loan amounts exceeding 80% LTV; MI Company overlays apply	
Total annual qualifying income is	Total annual qualifying income is
≤ 80% AMI* = Charter Level Coverage	> 80% AMI* = Standard Coverage
• 95.01 - 97% LTV = 18% coverage	• 95.01% - 97.00% = 35% coverage
• 90.01 - 95% LTV = 16% coverage	 90.01% - 95.00% = 30% coverage
• 85.01 - 90% LTV = 12% coverage	 85.01% - 90.00% = 25% coverage
• 80.01 - 85% LTV = 6% coverage	• 80.01% - 85.00% = 12% coverage
• 80% LTV and lower = Not required	 80% LTV and lower = Not required

Definitions:

Total Annual Qualifying Income

• The income used to qualify the borrower(s) for the purposes of determining acceptable debt-to-income ratios. AMI limits are established by FNMA & reflected in the DU/DO® Findings.

Total Household Compliance Income

• The anticipated income of anyone age 18 or older who intends to occupy the property, regardless of their relationship to the borrower(s).

Combining WHEDA Advantage Conventional with HomeStyle® Renovation

This is to clarify when utilizing the WHEDA Advantage Conventional program with its HomeStyle® Renovation, Fannie Mae's more restrictive underwriting criteria applies as follows:

- 5% minimum borrower contribution.
- Accessory Unit income and Boarder Income are not allowed.
- Borrower(s) may only have <u>one</u> additional financed residential property.

New Application Package Checklist and Closing Package Checklist

In an effort to help simplify the process of submitting loans to WHEDA, we have created new combined, more inclusive checklists. Lenders may begin using the new forms immediately. Mandatory use will be required for new loan submissions on or after September 5, 2019. Application Package Checklist (Form 6) Closing Package Checklist (Form 12)

Updated Resources:

The following resources have been revised to reflect the above referenced changes: <u>FNMA AMI and WHEDA Compliance Income Limits</u> <u>Advantage Conventional Eligibility Matrix</u> <u>Sections 3.01, 3.02, 7.06, 7.18, 7.19 of the Advantage Conventional Underwriting Guide</u> <u>First Mortgage Comparison Chart</u> <u>Policy and Procedures Manual</u>

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