



APPLICATION

Inaugural Wisconsin
Supportive Housing Institute

Due to: wisconsin.institute@csh.org

Due date: Friday, January 14, 2022

SUPPORTIVE HOUSING INSTITUTE APPLICATION

Team Member Information

Please provide information for each member of your team. Supportive Housing Institute teams must consist of at minimum a supportive service provider partner, a housing developer partner, and a property management partner (and an Owner Partner if not included in one of the other partners). **Applicants may apply without having identified all of their team members but must agree to work with the Corporation for Supportive Housing (CSH) to identify these partners.** Teams will be limited to a maximum of five Supportive Housing Institute participants. Each team must identify a team leader who will take responsibility managing the team through the development process and serve as the primary contact.

Team Lead and Primary Contact:

NAME:	
TITLE:	
ORGANIZATION:	
ADDRESS:	
CITY, STATE, ZIP CODE:	
PHONE:	
EMAIL:	

Check boxes for those items that apply:

- Developer
- Owner
- Property Management
- Other:
- Service Provider

Team Member 2:

NAME:	
TITLE:	
ORGANIZATION:	
ADDRESS:	
CITY, STATE, ZIP CODE:	
PHONE:	
EMAIL:	

Check boxes for those items that apply:

Developer

Owner

Property Management

Other:

Service Provider

Team Member 3:

NAME:	
TITLE:	
ORGANIZATION:	
ADDRESS:	
CITY, STATE, ZIP CODE:	
PHONE:	
EMAIL:	

Check boxes for those items that apply:

Developer

Owner

Property Management

Other:

Service Provider

Team Member 4:

NAME:	
TITLE:	
ORGANIZATION:	
ADDRESS:	
CITY, STATE, ZIP CODE:	
PHONE:	
EMAIL:	

Check boxes for those items that apply:

Developer

Owner

Property Management

Other:

Service Provider

Team Member 5:

NAME:	
TITLE:	
ORGANIZATION:	
ADDRESS:	
CITY, STATE, ZIP CODE:	
PHONE:	
EMAIL:	

Check boxes for those items that apply:

Developer

Owner

Property Management

Other:

Service Provider

PROJECT CONCEPT

We recognize that you may be in the early stages of your project, so please share as much as you currently know about your Project Concept. We understand it may change as you work to refine your project during the Supportive Housing Institute.

Site: Please list up to three (3) potential sites your team is considering for your project.

Address or General Location(s)	Site Control (Y/N)	New Construction or Rehab

Design Concept: Please provide estimates of the following, including the anticipated number of permanent supportive housing (PSH) units. For a definition of [supportive housing](#), [click here](#).

Total # of Units				
Total # of Buildings				
Single Site (100% PSH) or Integrated (specify % PSH)				
Unit Type:	PSH	0- 30% AMI (Not PSH)	30 - 60% AMI	60-80% AMI
# of Studio Units				
# of 1 BR Units				
# of 2 BR Units				
# of 3+ BR Units				
If unknown, please explain why:				

*Integrated refers to partial PSH. Please specify percent PSH within the project.

Target Population: If you plan to serve more than one population, please describe which population is primary and why multiple populations were chosen.

Target Population	# of Units

APPLICATION NARRATIVE

Please submit responses to narrative questions as a separate document in PDF format, not to exceed 7 pages. Applicants should carefully consider questions to ensure all relevant details are provided and responses are complete.

Project Concept

1. Please describe the proposed project concept relative to size, scale, type (new construction or rehabilitation), design, and location.
2. Please describe the supportive services the project will offer tenants, including services the supportive service partner will provide (both on-site and off-site), description of the services other organizations may provide (both on-site and off-site), and a description of services available to tenants in the community.
3. Please describe the proposed property management plan including proposed staffing and on-site hours (i.e. evening, weekend, weekdays).
4. Please describe the need for the proposed project, citing local data sources.

** Please refer to the section at the end of the application titled “Application Data Resources” for information on data resources that may be useful to you. **

Past Experience and Partnerships

1. For the developer, owner, property manager and supportive service provider(s) please detail past experience in developing, owning, managing, or providing supportive services in supportive housing.
2. If an organization is new to supportive housing, please describe experience in serving individuals experiencing homelessness or experience in affordable housing.
3. For additional team members, please describe their experience and role on the team.

4. For teams including a person with lived experience, please describe your plan to reimburse them for their participation in the project, so that they are funded to participate like other members of the team.

Collaborative Experience

1. Please provide a summary of previous collaborations among team organizations. If team members have not worked together previously, describe how each organization was selected and what steps the team has taken to ensure successful collaboration.
2. Describe partnerships with local government, the local public housing authority, or other public systems.

Disproportionate Impact/Racial Equity

1. Describe the demographics of the homeless population in the community where the PSH project will reside.
2. Is there is a disproportionately high number of BIPOC (Black, Indigenous, and people of color) people experiencing homelessness in the community where the PSH project will be located?
 - a. If so, has the team included people with lived experience of homelessness who are part of the identified BIPOC communities and has the team including a team partner or partners who bring expertise and experience in addressing the service and housing needs of the identified communities of color in planning for the response to the RFA?
 - b. If not, how does the team plan to include the expertise of people with lived expertise of homelessness and partners who bring expertise and experience working with BIPOC communities into the design, development and implementation of the proposed project?

** Please refer to the section at the end of the application titled “Application Data Resources” for information on data resources that may be useful to you. **

APPLICATION ATTACHMENTS

In addition to the Narrative document, please submit the following documents in PDF format (as separate files from your Narrative). All attachments must be clearly labeled.

1. Application with Team Member Information and Project Concept filled in (Pages 2-5 of this document).
2. Most recent audited financials and year-to-date current financials for those fulfilling a primary role as developer, owner and supportive services provider.
3. Letters of commitment from the Executive Director or CEO of each organization/company attending the Institute. The letter should address the following items:
 - a. Commitment to developing a supportive housing project through the initiative and fulfilling the primary role for which the organization is responsible;
 - b. Capacity to dedicate time to the Institute; it is understood that some organizations may participate that are new to developing supportive housing and we want to ensure that appropriate staff time and capacity is dedicated to this initiative;
 - c. Commitment to communicate with the board or executive leadership throughout the process to ensure board and executive leadership support;
 - d. Commitment for senior level staff and other staff as needed to participate in Institute sessions as described in the RFA; and,
 - e. Commitment to develop supportive housing that meets the requirements listed below:
 - i. Housing is permanent and affordable
 - ii. Tenants hold leases and acceptance of services is not a condition of occupancy
 - iii. Housing is based on the housing first model which includes eviction prevention and harm reduction strategies
 - iv. Comprehensive case management services are accessible by tenants where they live and in a manner designed to maximize tenant stability and self-sufficiency
 - v. The supportive housing development must design tenant screening in a manner that ensures tenants are not screened out for having too little or no income, active or a history of substance use, a criminal record (with exceptions for program mandated restrictions), or a history of victimization; e.g.,

domestic violence, sexual assault or abuse

- vi. The development will use the Continuum of Care's (CoC) Coordinated Entry system for referrals to the Supportive Housing units and must report through the CoC's Homeless Management Information System (HMIS)

Please note that if your team is accepted into the Institute, your team will be asked to provide the following by February 21, 2022:

- Letter from a board chair or member of board executive committee of not-for-profit project partners affirming commitment to participate in the Institute and adhere to the guidelines provided through the RFA.

APPLICATION DATA RESOURCES

It might be helpful to reach out to your Continuum of Care (CoC) Coordinator for insight on need and connections to local data. The four Continuums of Care in Wisconsin are listed below with contact information for their respective coordinator:

Racine City & County COC

Teresa Reinders

treinders@haloinc.org

Madison & Dane County COC

Torrie Kopp Mueller

tkoppmueller@cityofmadison.com

Milwaukee City & County COC

Mr. Rafael Acevedo, COC Coordinator

Rafael.J.AcevedoJr@milwaukee.gov

Wisconsin Balance of State COC

Carrie Poser

carrie.poser@wibos.org

The US Census Bureau provides population estimates down to Cities, Zip Codes, Census Tracts or Counties. Here is a link to the Census QuickFacts pages by County (this is an example for Brown County):

<https://www.census.gov/quickfacts/browncountywisconsin>

If you click on "map" in the above link, it will also take you to a map of Wisconsin that will provide a QuickFacts report of census data for each County in Wisconsin.

<https://www.census.gov/quickfacts/fact/map/browncountywisconsin/PST045219>

Additionally, the Institute for Community Alliances (ICA) is Wisconsin's Homeless Management Information System (HMIS) Administrator. ICA runs a handful of reports you may find useful in citing more local data sources:

- A Wisconsin HMIS Monthly Data Dashboard can be found here: <https://icalliances.org/monthly-dashboard-wi>
- Wisconsin HUD System Performance Measures Data can be found here: <https://icalliances.org/local-system-performance-measures>
- Wisconsin Point-in-Time data can be found here: <https://icalliances.org/wisconsin-point-in-time-data>

Example of how to calculate disproportionality of homelessness by race.

Step 1: Using Brown County, WI as an example, the Census QuickFacts report tells us that in 2019 87.8% of residents in Brown County were White, 3% of residents were Black and 3.4% of residents were American Indian or Alaska Native.

Step 2: Using the Wisconsin HMIS Monthly Data Dashboard, we can click on Brown County and find that in March 2021 there were 1,177 clients served. Out of the total clients served, 47% were White, 33% were Black and 16.8% were American Indian or Alaska Native.

Step 3: Compare the proportionality of the population by race in Brown County to the proportionality by race of those experiencing homelessness in Brown County.

- For example: Black residents in Brown County make up 3% of the population, but 33% of those experiencing homelessness. Take 33 divided by 3 and it tells you that Black residents of Brown County are experiencing homelessness at a rate 11 times more than their representation in the general population.

Step 4: Summarize findings: “We can see that according to 2019 census data, Brown County’s population is 87.8% White, 3% Black and 3.4% American Indian or Alaska Native. However, when we look at who was experiencing homelessness in Brown County in March 2021, we find that 33% identified as Black and approximately 17% identified as American Indian or Alaska Native, which means that **Black and Native Green Bay residents are experiencing homelessness at a rate 11 times and 5 times more than their representation in the general population.**”