



# WHEDA

## CREDIT RELIEF OUTREACH PROGRAM (CROP) GUARANTEE

<p><b>PURPOSE</b></p>	<ul style="list-style-type: none"> <li>■ Purchase services or consumable goods (inputs) necessary for producing an agricultural commodity.             <ul style="list-style-type: none"> <li>• The agricultural commodity must be planted and harvested for consumption within the loan term.</li> <li>• Livestock is eligible if purchased, fed, and sold within the loan term.</li> </ul> </li> </ul>															
<p><b>ELIGIBILITY REQUIREMENTS</b></p>	<ul style="list-style-type: none"> <li>■ Farmer is unable to obtain conventional financing at reasonable terms.</li> <li>■ Farmer's debt-to-asset ratio is at least 40% but does not exceed 85%.</li> <li>■ Projected cash flow budget for loan term is positive.</li> <li>■ Farmer has sufficient collateral to cover the value of the CROP loan.</li> <li>■ Farm is located in and farmer resides in Wisconsin (or is legally registered in Wisconsin if partnership or corporation).</li> <li>■ Farmer is actively engaged in the operation.             <ul style="list-style-type: none"> <li>• Farmer is current in child support payments and not in default on any WHEDA loans.</li> </ul> </li> </ul>															
<p><b>ELIGIBLE USES OF LOAN PROCEEDS</b></p>	<table border="0"> <tr> <td>■ Fertilizer</td> <td>■ Hedging</td> <td>■ Custom hire</td> </tr> <tr> <td>■ Fuel</td> <td>■ UCC filing charges</td> <td>■ Crop insurance</td> </tr> <tr> <td>■ Equipment rental</td> <td>■ Equipment repair</td> <td>■ Animal feed</td> </tr> <tr> <td>■ Land rent</td> <td>■ Tillage service</td> <td>■ Seed</td> </tr> <tr> <td>■ Pesticides</td> <td>■ Herbicides</td> <td></td> </tr> </table> <ul style="list-style-type: none"> <li>■ Feeder animals purchased and sold within the term of the loan.</li> <li>■ Utility bills pertaining solely to the production of the agricultural commodity.</li> <li>■ Labor costs directly related to planting and harvesting the agricultural commodity (excluding those labor costs paid to the farmer and spouse).</li> </ul>	■ Fertilizer	■ Hedging	■ Custom hire	■ Fuel	■ UCC filing charges	■ Crop insurance	■ Equipment rental	■ Equipment repair	■ Animal feed	■ Land rent	■ Tillage service	■ Seed	■ Pesticides	■ Herbicides	
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<p><b>TERMS AND CONDITIONS</b> (cont. on back)</p>	<ul style="list-style-type: none"> <li>■ Maximum loan amount \$250,000</li> <li>■ Maximum guarantee:             <ul style="list-style-type: none"> <li>• 90% on aggregate loan amounts less than \$100,000</li> <li>• 80% on aggregate loan amounts of \$100,000 or more.</li> </ul> </li> </ul>															

<b>TERMS AND CONDITIONS</b> (cont. from front)	<ul style="list-style-type: none"> <li>■ Maximum interest rate is WSJ Prime + 2% on day of loan closing (ceiling of 7%), fixed for loan term.</li> <li>■ Maturity date is no later than one year from the date of the note.</li> </ul>
<b>HOW THE APPLICATION PROCESS WORKS</b>	<ul style="list-style-type: none"> <li>■ Lender and borrower complete the CROP Guarantee Reservation (Form 3).</li> <li>■ Submit complete application package to WHEDA within 14 days of receiving WHEDA's confirmation of a guarantee reservation.</li> <li>■ WHEDA reviews the complete application and renders a decision within five business days.</li> </ul>
<b>FEEES</b>	<ul style="list-style-type: none"> <li>■ Non-refundable application fee:             <ul style="list-style-type: none"> <li>• 2% of guarantee amount (with \$500 minimum floor and \$2,500.00 maximum).</li> </ul> </li> </ul> <p><i>* Closing fee may be financed and included in the loan request but will not be guaranteed.</i></p>
<b>CONTACT INFORMATION</b>	<ul style="list-style-type: none"> <li>■ Contact a Commercial Lending Officer             <ul style="list-style-type: none"> <li>• Telephone: 608-266-7884</li> <li>• Toll Free: 800-334-6873</li> <li>• TTY/TTD: 800-943-9430</li> </ul> </li> </ul> <p style="text-align: center;">(Teletypewriter/Telecommunication Device for the Deaf)</p>



# WHEDA

TOGETHER WE BUILD WISCONSIN®

**WISCONSIN HOUSING AND  
ECONOMIC DEVELOPMENT AUTHORITY**

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[www.wheda.com](http://www.wheda.com)



WHEDA supports equal housing opportunities for all persons.