



WHEDA

FARM ASSET REINVESTMENT MANAGEMENT (FARM) GUARANTEE PROGRAM

PURPOSE	<ul style="list-style-type: none">■ Assist in the expansion or modernization of an existing farming operation.■ Assist in the startup of a new farming operation.
ELIGIBILITY REQUIREMENTS	<ul style="list-style-type: none">■ Farmer is unable to obtain conventional financing at reasonable terms.■ Farmer's debt-to-asset ratio on the project is at least 40% but no greater than 85%.■ Farmer has sufficient collateral to cover the value of the FARM loan.■ Farm is located in and farmer resides in Wisconsin (or is legally registered in Wisconsin if partnership or corporation).■ Farmer is actively engaged in the operation.■ Farmer is current in child support payments and not in default on any WHEDA loans.■ If startup operation, farmer has no less than 3 years farming experience (including managing day-to-day farm operations).■ Farmer intends to operate and maintain their homestead on the farm and the farmer has previously worked on that specific farm.
ELIGIBLE USES OF LOAN PROCEEDS	<ul style="list-style-type: none">■ Acquisition of agricultural assets:<ul style="list-style-type: none">• Machinery• Equipment• Buildings• Land• Livestock to be kept more than one year.■ Improvements to buildings or land for agricultural purposes.■ Refinancing existing debt (not to exceed 75% of WHEDA's guaranteed loan) if expanding existing farm operation.
TERMS AND CONDITIONS	<ul style="list-style-type: none">■ Maximum guarantee is the lesser of:<ul style="list-style-type: none">• 25% of the FARM loan;• Farmer's net worth including the FARM loan;• \$200,000 if no other state or federal credit assistance program is utilized;• \$100,000 if any other state or federal credit assistance program is utilized and tied to the same note.

HOW THE APPLICATION PROCESS WORKS

- Maximum guarantee term*:
 - Land and buildings: 10 years;
 - Equipment, machinery and livestock: 5 years.
- * *Separate notes must be executed if multiple asset terms are utilized.*
- Lender completes Farm Guarantee Application (Form 2) and borrower signs Farmer's Affidavit (Form 3).
- Submit complete application package to WHEDA.
- WHEDA reviews and renders a decision within one business day.

FEES

- Closing fee* equal to 1% of the guaranteed amount, due upon loan closing.
- * *Closing fee may be financed and included in the loan request but will not be guaranteed.*

CONTACT INFORMATION

- Contact a Commercial Lending Officer
 - Telephone: 608-266-7884
 - Toll Free: 800-334-6873
 - TTY/TTD: 800-943-9430
(Teletypewriter/Telecommunication Device for the Deaf)



WHEDA

TOGETHER WE BUILD WISCONSIN®

**WISCONSIN HOUSING AND
ECONOMIC DEVELOPMENT AUTHORITY**

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WHEDA supports equal housing opportunities for all persons.