



PRESERVATION PLUS TAX-EXEMPT BOND LOAN MULTIFAMILY RENTAL HOUSING TERM SHEET

<p>Purpose</p>	<p>Preservation Plus tax-exempt loans are long-term, fixed rate, and typically nonrecourse.</p> <p>Rates are set 25 basis points below WHEDA's standard posted tax-exempt loan rate.</p> <p>These loans can be paired with 4% Low Income Housing Tax Credits (LIHTC) and are specifically for the acquisition and substantial rehabilitation of existing affordable multifamily housing.</p> <p>These loans are financed through the sale of federally tax-exempt mortgage revenue bonds. They are subject to corresponding federal requirements, including the State volume cap, development eligibility, and rent and occupancy restrictions.</p>
<p>Eligible Borrowers</p>	<p>For-profit, qualified non-profits, housing authorities, or other entities meeting criteria established by WHEDA.</p>
<p>Eligible Developments</p>	<p>Developments must be existing residential rental housing for families, elderly, or people with disabilities. Each rental unit must be complete and include separate tenant spaces for living, sleeping, cooking, eating, and sanitation. Shared tenant spaces are allowed only if the Borrower is a qualified 501(c) (3) corporation.</p> <p>Eligible developments are limited to affordable housing developments assisted under the following or similar programs:</p> <ul style="list-style-type: none"> • Section 8 project-based • Section 236 • Section 202 • Section 811 • Section 221(d) 4 • Section 515 RD • LIHTC • Others as determined by WHEDA <p>Developments must be for:</p> <ul style="list-style-type: none"> • Acquisition with substantial rehabilitation of an existing building; the value of rehabilitation and essential equipment must equal or exceed 15% of that portion of the cost of buildings and fixtures financed with bonds.
<p>Minimum Set-Aside Units</p>	<p>20% of all units set-aside for households with incomes not exceeding 50% of County Median Income (CMI). OR 40% of all units set-aside for households with incomes not exceeding 60% of CMI.</p> <p>Total rent plus utilities cannot exceed 30% of the respective CMI levels</p>
<p>Rate</p>	<p>25 basis points below WHEDA's standard posted tax exempt loan rate.</p>

	Please see www.wheda.com for our most current rates.	
Term	40 years maximum.	
Amortization	40 years maximum.	
Loan-to-Value Ratio (LTV)	90% LTV for non-profit Borrower. 85% LTV for for-profit Borrower. Based on market or investment value determined by an appraisal contracted by and acceptable to WHEDA.	
Debt Coverage Ratio (DCR)	1.10 minimum. 1.15 typical.	
Credit Enhancements	Typically non-recourse. Construction lending requires either a 15% letter of credit (LOC) or 100% construction performance bond with a 5% LOC, a personal or corporate guaranty may be requested or substituted subject to underwriting. Permanent lending may require a letter of credit, personal or corporate guaranty, additional collateral, etc. based on underwriting.	
Prepayment Provision	First 15 years: Allowed, subject to greater of yield maintenance fee or 1% of balance. After 15 years: Allowed, subject to 1% of balance, no yield maintenance fee.	
Escrows	Monthly deposits for real estate taxes, special assessments, and replacement reserves; insurance escrows may be required. Minimum annual replacement reserve requirements are: <ul style="list-style-type: none"> • \$250 per elderly unit • \$300 per family unit • \$300 per RCAC/CBRF unit 	
Environmental Reviews	Phase I Environmental study, performed and completed by an environmental engineer prior to loan closing.	
Capital Needs Assessment (CNA)	Required at time of loan application for existing development(s) (adaptive reuse exempt). Please see www.wheda.com for requirements and list of approved providers.	
Origination Fee	1.5% of mortgage loan commitment amount for permanent financing only 2.5% of the mortgage loan commitment amount for WHEDA construction financing converting to permanent financing.	
Loan Structuring Fee (Non-refundable)	One-half of the origination fee is payable upon acceptance of the Mortgage Loan Commitment; this fee is credited toward the loan origination fee at closing.	
Application Fee	\$250 Developments of 24 units or fewer. \$500 Developments of 25 units or more. <i>Fees are subject to periodic review and change.</i>	
For More Information	<p>WHEDA Madison Office 201 West Washington Ave., Suite 700 Madison, WI 53703</p> <p>WHEDA Milwaukee Office 140 South 1st St., Suite 200 Milwaukee, WI 53204</p> <p>TTY/TTD (Teletypewriter/Telecommunication Device for the Deaf)</p> <p>www.wheda.com</p>	<p>1-800-334-6873</p> <p>1-800-628-4833</p> <p>1-800-943-9430</p>