

# CDFI RESEARCH STUDY KICKOFF WEBINAR

**WHEDA** 

Oct. 6, 2020

# **TODAY'S OUTLINE**

- Welcome from Joaquín
- Opportunity summary
- Project team introductions
- Timeline
- Discussion
- Next steps
- Q & A



# WELCOME FROM JOAQUÍN



Joaquín J. Altoro, WHEDA Chief Executive Officer



# IMPACT OF CDFIs in Wisconsin (2005 to 2018)\*

Wisconsin CDFIs serve low- to moderate-income households, diverse consumers and individuals who face barriers to financing.



















# **OPPORTUNITY SUMMARY**

#### WHEDA CDFI Research

- Listen and learn from Wisconsin CDFI network
  - Challenges and opportunities in our state
  - The landscape of mission and impact
- Understand and map the CDFI lending ecosystem
  - Characteristics, capacities, etc. of Wisconsin CDFIs
  - Communities that CDFIs are serving
  - Diverse stakeholders
- Frame out what comes next
  - Recommendations/observations from third-party researcher
  - Insights from participants
  - Share what we learn



# **INTRODUCTION: P3 DEVELOPMENT GROUP**



Genyne Edwards

P3 Partner



Dominique Samari

P3 Partner



Jessie Tobin

P3 Project Manager



Salli Martyniak

Community Matters, LLC Principal



## **INTRODUCTION: P3 DEVELOPMENT GROUP**



#### **HUMBLE INQUIRY**

We are skilled process consultants. We listen and stay genuinely curious about client challenges and opportunities. We ask the questions that lead to impactful solutions.

#### **CROSS SECTOR ENGAGEMENT**

We work across sectors to inspire new ways of thinking about challenges. Our strength lies in our ability to build relationships, engender trust and leverage collective assets for real change.

#### **DIVERSITY, EQUITY & INCLUSION LENS**

We offer strong and experienced voices for inclusion and equity. We use a diversity, equity and inclusion lens to inform our work and the client solutions we co-create.



# STUDY PROCESS AND TIMELINE

Surveys Oct. 8 - 23

Online surveys will be sent to CDFIs to document their characteristics and communities served. CDFIs will be asked to share organizational materials.

Focus Group Nov. 2 - 6

Focus groups will be held with stakeholders, including funding partners, to better understand the broader ecosystem. Interviews Nov. 9 - 20

Individual interviews will be conducted with CDFI leadership to better understand challenges and opportunities.

Final Report February/Sprin

P3 will share final results with WHEDA leadership (February), followed by a debrief with CDFIs and stakeholders (Spring)



# STUDY PARTICIPATION STEPS

01

### Watch your email.

We'll send a follow up message with the survey link.

02

Complete the online survey.

03

#### Schedule an interview.

At the end of the survey, click on the sign-up link to schedule an interview.



# **NEXT STEPS**

- WHEDA is grateful for your feedback, which we will use to inform the study design.
- Once the study is underway, please share your reality and your dreams.
- WHEDA will report back to the CDFI community and all of you here today following the study's conclusion.
- The study will guide WHEDA's long-term strategy to build community development capacity in the months and years ahead.





